

## **VISION**

To be a dynamic and liberal media company with the aim to inform and entertain our target market, keeping in view the truth and authenticity element

## **MISSION**

As a leading & diversified media company, our mission is to set new standards of customer satisfaction by gaining the higher market share and at the same time fulfilling our obligations towards our employees, vendors, investors and most important our readers and viewers



## **C O N T E N T S**

Company Information	07
Notice of Annual General Meeting	08
Directors' Report to the Members	10
Key Financial Data	15
Pattern of Shareholding	16
Statement of Compliance with Code of Corporate Governance	19
Auditors' Review Report on Statement of Compliance with Code of Corporate Governance	21
Auditors' Report to the Members	22
Balance Sheet	23
Profit and Loss Account	24
Cash Flow Statement	25
Statement of Changes in Equity	26
Notes to the Accounts	27
Form of Proxy	57



**FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED**

**30 JUNE 2009**



**COMPANY INFORMATION**

<b>Board of Directors</b>	Salmaan Taseer (Chairman & Chief Executive Officer) Aamna Taseer Shehryar Ali Taseer Shahbaz Ali Taseer Najam Aziz Sethi Maimanat Mohsin A N Rane
<b>Chief Financial Officer</b>	Suhail Ahmed
<b>Audit Committee</b>	Aamna Taseer (Chairperson of Committee) Shehryar Ali Taseer Shahbaz Ali Taseer
<b>Company Secretary</b>	Nadeem Maqsood
<b>Auditors</b>	Nasir Javed Maqsood Imran Chartered Accountants
<b>Legal Advisers</b>	Ebrahim Hosain Advocates & Corporate Counsel
<b>Bankers</b>	Soneri Bank Limited Faysal Bank Limited Royal Bank of Scotland Standard Chartered Bank (Pakistan) Limited NIB Bank Limited Habib Metropolitan Bank Limited Arif Habib Rupali Bank Limited Al-Baraka Islamic Bank Bank Alfalah Limited
<b>Registrar and Shares Transfer Office</b>	THK Associates (Pvt.) Limited Ground Floor State Life Building No.3, Dr. Zia-ud-Din Ahmed Road Karachi ☎ (021) 111-000-322
<b>Head Office</b>	103-C/II, Gulberg-III Lahore, Pakistan ☎ (042) 35757591-4 Fax: (042) 35757590, 35877920
<b>Registered &amp; Main Project Office</b>	41-N, Industrial Area, Gulberg-II, Lahore ☎ (042) 35878614-9 Fax: (042) 35878620, 35878626

## **NOTICE OF ANNUAL GENERAL MEETING**

Notice is hereby given that the 9th Annual General Meeting of the Shareholders of Media Times Limited (“the Company”) will be held on 31 October 2009 at 4:00 p.m. at head office of the Company located at 103-C/II, Gulberg-III, Lahore, to transact the following business:

1. To confirm the minutes of Annual General Meeting held on 30 October 2008;
2. To receive, consider and adopt the financial statements of the Company for the year ended 30 June 2009 together with the Directors' and Auditors' reports thereon;
3. To appoint Auditors for the year ending 30 June 2010 and fix their remuneration;
4. To consider and if deemed fit, pass the following “Ordinary Resolutions” with or with out modification regarding the placement of Company's quarterly accounts on the website:

“**RESOLVED THAT** consequent upon listing of the shares of the Company on the stock exchanges, quarterly accounts of the Company are placed on the Company's web site i.e. [http:// www.dailytimes.com.pk](http://www.dailytimes.com.pk) instead of circulating the same by post to the shareholders, subject to any necessary approvals where required.”

“**RESOLVED FURTHER THAT** the Chief Executive or the Company Secretary of the Company be and are hereby authorized to complete the necessary corporate formalities in connection with the above.”

**By order of the Board**

Lahore:  
08 October 2009

**Nadeem Maqsood**  
Company Secretary

**Notes:**

- 1) The Members Register will remain closed from 24 October 2009 to 31 October 2009 (both days inclusive). Transfers received at THK Associates (Pvt.) Limited, Ground Floor, State Life Building-3, Dr. Ziauddin Ahmad Road, Karachi, the Registrar and Shares Transfer Office of the Company, by the close of business on 23 October 2009 will be considered in time for the purpose of Annual General Meeting.
- 2) A member eligible to attend and vote at the meeting may appoint another member as proxy to attend and vote in the meeting. Proxies in order to be effective must be received by the company at the Registered Office not later than 48 hours before the time for holding the meeting.

- 3) In order to be valid, an instrument of proxy and the power of attorney or other authority (if any) under which it is signed, or a notarially certified copy of such power of attorney, must be deposited at the registered office of the company, 41-N, Industrial Area, Gulberg-II, Lahore, not less than 48 hours before the time of the meeting.
- 4) a) Individual beneficial owners of CDC entitled to attend and vote at the meeting must bring his/her participant ID and account/sub-account number along with original NIC or passport to authenticate his/her identity. In case of Corporate entity, resolution of the Board of Directors/Power of attorney with specimen of nominees shall be produced (unless provided earlier) at the time of meeting.  
  
b) For appointing of proxies, the individual beneficial owners of CDC shall submit the proxy form as per above requirement along with participant ID and account/sub-account number together with attested copy of their NIC or Passport. The proxy form shall be witnessed by two witnesses with their names, addresses and NIC numbers. The proxy shall produce his/her original NIC or Passport at the time of meeting. In case of Corporate entity, resolution of the Board of Directors/Power of attorney along with specimen signatures shall be submitted (unless submitted earlier) along with the proxy form.
- 5) Members are requested to notify any change in their registered address immediately.

**Placement of Company's quarterly accounts on the Company's website**

The Shareholders of the Company in their meeting held on 11 September 2008 approved the placement of quarterly accounts of the Company on the Company's website [www.dailytimes.com.pk](http://www.dailytimes.com.pk). However, the Board of Directors in view of good corporate governance felt that as approval from shareholders was obtained before the Company was listed. Therefore, once again approval from all the shareholders be obtained i.e. post IPO shareholders including general public. It may be noted that the quarterly financial statements for the period ended 31 March 2009 were placed on the Company's website [www.dailytimes.com.pk](http://www.dailytimes.com.pk) for information of all the shareholders of the Company and the same were also circulated to the respective shareholders by post.

## **DIRECTORS' REPORT TO THE SHAREHOLDERS**

The Directors of Media Times Limited (“MTL” or “the Company”) are pleased to present the annual report to the members along with the annual audited financial statements of the Company for the year ended 30 June 2009.

### **Economic Scenario**

The country is passing through some very turbulent times. The global recession has a major impact on Pakistan's economy. In addition to terrorism threats and power shortages have been other major challenges. Therefore economic growth has remained muted in the current year. These are hard times being faced by world economies. Advertising budgets tend to be one of the first things to cut when times get difficult, though it often costs firms more in the long run to recover the resulting lost ground. In spite of these unstable times, we believe that systematic and timely management resulting in maximum utilization of resources can play a pivotal role in survival of any organization and to our advantage we have a team of highly qualified individuals along with a bouquet of newspapers and TV channels which will help us in excelling in the future.

### **Financial Overview**

The Company posted net revenues of Rs. 504 million and a net loss of Rs. 2.6 million during the year. The Company has recorded 10% increase in the consolidated revenues over last year but GP margins showed a decrease of 15% owing to the cost side which remained on higher side due to recession and inflation including content & newspaper raw material prices. Timely measures have been taken to curtail operating cost by decreasing HR cost and other operational expenses; consolidating resources and maximizing economies of scales. The Company has invested Rs. 325 million in capital expenditure during the current financial year for expansion and up-gradation in the electronic media and print media segment which include production, broadcasting, uplinking equipment, newspaper production lines in the existing operations and its upcoming entertainment channel, which is planned to be launched in the financial year 2009-10. The Company has performed well despite tough competition and has successfully improved its position in the media market. Comparative figures appearing in the financials include six month results after merger.

Detailed results of the Company for the year are disclosed in the financial statements accompanying this report; however highlights for the year are as follows:

	<b>2009</b>	<b>2008</b>
	<b>(Rupees in million)</b>	
<b>Profit and Loss Account</b>		
Revenue	504	461
Gross Profit	180	231
(Loss)/Profit after Taxation	(2.6)	110
EPS - Basic & diluted (Rupees)	(0.02)	1.40
<b>Balance Sheet</b>		
Non Current Assets	1,674	1,537
Net Current Assets	174	93
Non Current Liabilities	409	504
Share Capital and Reserves	1,439	1,126

Given the volatile state of the world economy, we are focusing on reducing our cost base while maintaining the quality we provide and making progress towards our long term goals. Cost management has become part of our corporate culture and with the economy still in the slowdown, controlling costs will remain a priority for the Company in the upcoming years.

Sales tax department had made an allegation on the Company for not paying sales tax on outdated Newspaper and scrap sale. The case was referred before the adjudication department which was decided by the Deputy Collector (Adjudication) Sales Tax & Federal Excise in favor of the Company. Sales tax department filed an appeal before Collector of Sales Tax (Appeals) which later decided in favor of Sales tax department. Now the case is pending at Customs, Sales Tax and Federal Excise Appellate Tribunal, Lahore level on appeal filed by the Company and the management is confident that the case will be decided in favor of the Company.

After the merger of Total Media Limited (“TML”) with the Company, effective from 01 January 2008; the Company has

successfully completed its Initial Public Offer in the financial year under review and has further consolidated its position in the media industry. The IPO has helped MTL in expanding the distribution network of its channels and circulation of its newspapers. Further, funds received from IPO are being used for the set up of new entertainment channel. MTL is now listed on Karachi and Lahore stock exchanges.

### **Operational Overview**

The Company operates the following segments:

#### **Print Media**

- (a) Leading English Daily newspaper “**Daily Times**”
- (b) Urdu daily newspaper “**Daily Aaj Kal**”

#### **Electronic Media**

- (c) Business satellite channel “**Business Plus**”
- (d) Kids satellite channel “**Wikkid Plus**”

#### **Print Media**

Daily Times is a renowned English daily newspaper catering to needs of the whole family. It is nationwide English daily printed from Lahore, Karachi and Islamabad. It is considered to be amongst the leading English newspapers in the country in terms of circulation and enjoys a high level of respect & credibility. The reasons for the newspaper's growth and popularity include professional editorial team, attractive layout, detailed coverage of national and international news, lively entertainment section and devoted teams of operations, circulation, sales & marketing people. The paper's allied weekly magazines and segments like Sunday, Boss and Wikkid provide content for entertainment and fashion industry, business & corporate sector and children.

After the success of Daily Times, MTL launched Urdu daily “Aaj Kal” from Lahore, Karachi and Islamabad. Following its launch, sales & circulation has seen a great response from readers resulting a new source of direct revenue for the Company.

#### **Electronic Media**

Business Plus is Pakistan's premier business channel that provides business information 24-hrs a day with live share prices & volumes from stock exchanges of the country with more than 14 hours of fresh and live daily programming. The channel has recently been honored with the Brand of the Year 2008 in the category of “Business News” and has taken steps to expand viewer base and build upon existing marketing potential of the project. The Company increased investment in technical infrastructure development & content which resulted in better transmission quality. Infotainment content has been added in non-business hours, research cell has been expanded to cover stock & commodity markets as well as increased focus on improving news content. Special transmissions and electronic supplements have been introduced to open up new avenues for advertisement. The channel can be seen all over Pakistan, Middle East, Southern Europe and Africa as well.

Wikkid Plus has received positive response & appreciation not only from children and household viewers but also advertising agencies and companies. Wikkid Plus aims to enrich children & families, with primary focus on kids, through valuable entertainment and quality programming. All the programs have been designed and chosen with this specific purpose in mind so that they are not only enjoyable and engaging for the kids, but also informative. To capture a bigger market and mainly due to consolidation of existing resources Wikkid Plus has been transferred to Karachi to avail existing infrastructure of Business Plus and to maximize the economies of scale.

#### **Future Outlook**

The Company is in process of acquiring license from PEMRA for uplinking of an entertainment cum infotainment channel, which will cater to members of both genders and all age groups; its launch is expected in the current financial year. To grab more eye balls we are further strengthening news and current affairs segment on Business Plus. For print media we are opening new bureau offices in different cities across the country.

The planned addition of an entertainment channel to the Company's media bouquet will substantially enhance its TV offering and grab viewers interest / appeal, resultantly translating into increased revenues & profits. The new channel is envisaged to be focused on interactive infotainment, entertainment, life style content with a program line-up including dramas, soaps, sitcoms, lifestyle programs, talk shows, food/cookery shows, reality shows, game shows, series and award shows amongst others.

The continued media friendly policies of the Government have resulted in high growth in Pakistan's media sector over the past

few years. The competition amongst companies & brands in various business segments is the driving force behind the need to communicate with customers and hence advertise through various media. Since it is unlikely that this competition will ease any time soon, media / advertisement spend is expected to follow a rising trend. There will be ample room for quality newspapers & channels to get a share of this advertisement revenue. Media Times Limited is confident about the business prospects in this market and expects to be adequately positioned to meet the upcoming challenges given its experience of operating both print & electronic media businesses.

#### **Change in the Board of Directors**

During the financial year Ms. Sanam Taseer resigned from Board of Directors' of the Company and Mr. Shehryar Ali Taseer was appointed in her replacement.

#### **Board meetings during the year**

Four Meetings of Board of Directors were held during the period 01 July 2008 to 30 June 2009. Attendance by each Director is as under:-

<b>Sr. No</b>	<b>Name of Director</b>	<b>Meetings attended</b>
1.	Mr. Salmaan Taseer	02
2.	Mrs. Aamna Taseer	04
3.	Mr. Shehryar Ali Taseer	02
4.	Mr. Shahbaz Ali Taseer	04
5.	Mr. Ameet Rane	02
6.	Mr. Najam Aziz Sethi	03
7.	Ms. Maimanat Mohsin	02
8.	Ms. Sanam Taseer (Resigned)	02

The Directors who could not attend the meeting were duly granted leave by the Board.

#### **Audit Committee**

The Board of Directors in compliance with the Code of Corporate Governance has established an Audit Committee consisting of following Directors and is comprises of two non-executive directors (including its Chairman) and one executive director.

Mrs. Aamna Taseer	Chairperson of the committee and non-executive director
Mr. Shehryar Ali Taseer	Executive director
Mr. Shahbaz Ali Taseer	Non-executive director

During the year Shehryar Ali Taseer was appointed in place of Ms. Sanam Taseer.

The Committee has its terms of reference which were determined by the Board of Directors in accordance with the guidelines provided in the listing regulations.

#### **Code of Corporate Governance**

This statement is being presented to comply with the "Code of Corporate Governance" (Code) contained in the Listing Regulations of the Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Code. The directors hereby confirm the following as required by clause (xix) of the Code.

The financial statements together with the notes drawn up by the management present fairly the company's state of affairs, the result of its operations, cash flow and changes in equity.

Proper books of accounts have been maintained by the company.

Appropriate accounting policies have been consistently applied in the preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.

The international accounting standards, as applicable in Pakistan, have been followed in the preparation of financial statements and departure there from (if any) is adequately disclosed.

The system of internal control is sound in design and has been effectively implemented and monitored.

There are no doubts upon the company's ability to continue as going concern.

There has been no departure from the best practices of Corporate Governance, as detailed in the listing regulation.

The key operating and financial data for the last six years is annexed.

There are no statutory payments on account of taxes, duties, levies and charges which are outstanding and have not been disclosed in annexed accounts.

#### **Trading of Directors**

During the financial year, the trading in shares of the Company by the Directors, CEO, CFO, Company Secretary and their spouses and minor children is given in Annexure - 1.

#### **Auditors**

Statutory Auditors, Messrs Nasir Javaid Maqsood Imran., Chartered Accountants, retire at the ensuing Annual General Meeting and, being eligible, have offered themselves for re-appointment. The Board of Directors endorses the recommendation of the Audit Committee for the re-appointment of Messrs Nasir Javaid Maqsood Imran, Chartered Accountants as the auditors of the Company for the financial year ending 30 June 2010.

#### **Pattern of Shareholding**

The pattern of shareholding as required under Section 236 of the Companies Ordinance, 1984 is enclosed.

#### **Appropriations**

Keeping in view of the results of the operations and being no sufficient reserves available, the directors have recommended no dividend/payout be paid for the financial year under review.

#### **Earnings per Share**

Earnings per share for the financial year ended 30 June 2009 is Rs. (0.20) (2008: Rs. 1.40)

#### **Acknowledgements**

Directors take this opportunity to place on record their appreciation of the dedication and commitment of employees at all levels that has made MTL to become one of the leading media companies in Pakistan. MTL continues to rely on its employees for its future expansion and believes in the mutual sharing of rewards that are a result of the endeavors of its employees. Directors thank and express their gratitude for the support and co-operation received from the Central and State Governments and other stakeholders including viewers, producers, vendors, financial institutions, banks, investors, service providers as well as regulatory and governmental authorities.

For and on behalf of the Board of Directors

**Lahore**  
08 October 2009

**Salmaan Taseer**  
Chairman & Chief Executive Officer

**TRADING BY BOARD MEMBERS, COMPANY SECRETARY, CFO  
AND THEIR SPOUSE & IF ANY MINOR CHILDREN**

	<b>Opening balance as on 02-02-2009</b>	<b>Purchase</b>	<b>Bonus</b>	<b>Sale</b>	<b>Closing balance as on 30-06-2009</b>
<b>Directors</b>					
Salmaan Taseer (CEO)	13,110,372	-	-	2,589,000	10,521,372
Aamna Taseer	1,000	-	-	-	1,000
Shahbaz Ali Taseer	600	-	-	-	600
Ms.Sanam Taseer (Resigned)	600	-	-	600	-
Najam Aziz Sethi	960,500	-	-	-	960,500
Maimanat Mohsin	560,500	-	-	-	560,500
A.N.Rane	800	-	-	-	800
Shehryar Ali Taseer	-	600	-	-	600
<b>Spouses</b>	-	-	-	-	-
<b>Minor Children</b>	-	-	-	-	-
<b>Chief Financial Officer</b>					
Suhail Ahmed	-	-	-	-	-
<b>Company Secretary</b>					
Nadeem Maqsood	-	-	-	-	-

**KEY OPERATING AND FINANCIAL INDICATORS**

<b>KEY INDICATORS</b>		<b>Rupees</b>					
		<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>
<b>Operating result</b>							
Net Revenue		83,760,553	147,569,322	194,373,535	269,964,655	460,534,464	<b>504,415,423</b>
Gross profit/ (loss)		(23,682,978)	16,244,780	45,458,391	106,247,888	231,282,203	<b>179,596,481</b>
Profit / (loss) from operation		(77,189,037)	(44,719,842)	(18,397,191)	38,263,773	97,793,018	<b>(7,501,300)</b>
Profit / (loss) before tax		(87,953,773)	(54,585,507)	(29,110,539)	35,337,979	133,355,529	<b>(23,758,875)</b>
Profit / (loss) after tax		(57,731,080)	(31,560,106)	(24,505,387)	27,776,167	109,682,935	<b>(2,578,657)</b>
<b>Financial Position</b>							
Shareholder's equity		116,087,090	155,726,983	149,921,596	348,093,913	1,125,579,140	<b>1,438,689,890</b>
Property, plant & equipment-operating		144,428,148	128,731,290	115,904,535	135,006,167	1,118,958,250	<b>1,133,914,950</b>
Net current assets		(53,734,235)	2,938,539	10,001,287	79,448,098	92,729,643	<b>173,546,031</b>
<b>Profitability</b>							
Gross profit/(loss)	%	(28.27)	11.01	23.39	39.36	50.22	<b>35.60</b>
Operating profit/(loss)	%	(92.15)	(30.30)	(9.46)	14.17	21.23	<b>(1.49)</b>
Profit before tax/(loss)	%	(105.01)	(36.99)	(14.98)	13.09	28.96	<b>(4.71)</b>
Profit after tax/(loss)	%	(68.92)	(21.39)	(12.61)	10.29	23.82	<b>(0.51)</b>
<b>Performance</b>							
Fixed assets turnover	Times	0.58	1.15	1.68	2.00	0.41	<b>0.44</b>
Return on equity	%	(49.73)	(20.27)	(16.35)	7.98	9.74	<b>(0.18)</b>
Return on capital employed	%	(62.41)	(23.81)	(19.29)	7.47	6.92	<b>(0.14)</b>
<b>Liquidity</b>							
Current	Times	0.46	1.04	1.12	1.68	1.22	1.49
Quick	Times	0.44	1.01	0.97	1.55	0.92	1.01
<b>Valuation</b>							
Earnings/(loss) per share	Rs.	(3.32)	(1.82)	(1.41)	1.59	1.40	<b>(0.02)</b>
Break up vale per share	Rs.	6.68	8.96	8.63	19.89	11.20	<b>10.73</b>

**PATTERN OF SHAREHOLDING  
AS AT 30 JUNE 2009**

*INCORPORATION NUMBER: (0042608 OF 26-06-2001)*

No. of Shareholders	Shareholdings			Shares Held
	From		To	
552	1	-	500	276,000
9	501	-	1000	8,000
4	1001	-	5000	10,000
1	20001	-	25000	24,000
1	105001	-	110000	110,000
1	560001	-	565000	560,500
1	630001	-	635000	631,000
1	710001	-	715000	714,572
1	960001	-	965000	960,500
1	1780001	-	1785000	1,784,060
1	3620001	-	3625000	3,624,389
1	4195001	-	4200000	4,199,500
1	4995001	-	5000000	5,000,000
1	6320001	-	6325000	6,321,308
1	6995001	-	7000000	7,000,000
1	10520001	-	10525000	10,520,872
1	15200001	-	15205000	15,200,115
1	16090001	-	16095000	16,093,428
1	27820001	-	27825000	27,825,000
1	33275001	-	33280000	33,275,014
<b>582</b>				<b>134,138,258</b>

**PATTERN OF SHAREHOLDING  
AS AT 30 JUNE 2009**

Categories of shareholders	Shares held	Percentage
Directors, Chief Executive Officer, and their spouse and minor children	12,045,372	8.980
Associated Companies, undertakings and related parties.	35,648,889	26.576
NIT and ICP	-	-
Banks, Development Financial Institutions, Non Banking Financial Institutions	5,000,000	3.727
Insurance	-	-
Modarabas and Mutual Funds	-	-
Share holders holding 10% or more	96,307,446	71.797
General Public		
a) Local	2,632,132	1.962
b) Foreign	-	-
Others:		
- Joint Stock Companies	44,905,851	33.477
- Foreign Companies	33,906,014	25.277

Note: Some of the shareholders are reflected in more than one category.

**PATTERN OF SHAREHOLDING AS PER LISTING REGULATIONS  
AS AT 30 JUNE 2009**

<u>Shareholders' Category</u>	<u>Number of Shares held</u>
<b>Associated Companies, undertaking and related parties</b>	
First Capital Securities Corporation Limited	31,449,389
Worldcall Telecom Limited	4,199,500
<b>Directors, CEO and their Spouse and Minor Children</b>	
Salmaan Taseer	10,521,372
Aamna Taseer	1,000
Shahbaz Ali Taseer	600
Shehryar Ali Taseer	600
Mr. Najam Aziz Setthi	960,500
Mrs. Maimanat Mohsin	560,500
Mr. A.N. Rane	800
<b>Public Sector Companies and Corporations</b>	45,331,123
<b>Banks Development Financial Institutions, Non-Banking Finance Institutions, Insurance Companies, Modaraba and Mutual Fund etc.</b>	5,000,000
<b>Shareholders holding 10% or more voting interest in the Company</b>	
First Capital Securities Corporation Limited	31,449,389
Balyasny SI Limited	33,275,014
WTL Services (Private) Limited	15,489,615
First Capital Equities Limited	16,093,428

## **STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE FOR THE YEAR ENDED 30 JUNE 2009**

This statement is being presented to comply with the Code of Corporate Governance contained in listing regulations of Stock Exchanges for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- 1) The Board of Directors comprise of seven Directors. The Company encourages representation of independent non-executive directors on its Board. At present the board includes at least 2 independent non-executive directors.
- 2) The Directors have confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3) All the resident directors of the Company are registered as taxpayers and none of them has convicted by a Court of competent jurisdiction as a defaulter in payment of any loan to a banking company, a DFI or an NBFI. No one is a member of Stock Exchange.
- 4) All casual vacancies occurring in the Board were filed up by the directors within 30 days thereof.
- 5) The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the directors and employees of the Company.
- 6) The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7) All the powers of the board have been duly exercised and decisions on material transactions.
- 8) The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9) The Board arranged orientation courses for its directors during the year to apprise them of their duties and responsibilities.
- 10) The Board approved appointment of Company Secretary, Chief Financial Officer and Internal Auditors including remuneration and terms and conditions of employment, as determined by the CEO
- 11) The Directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12) The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.

- 13) The Directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding
- 14) The Company has complied with all the corporate and financial reporting requirements of the Code.
- 15) The Board has formed an Audit Committee. At present the committee includes two non-executive directors including the chairman of the committee.
- 16) The meetings of the Audit Committee were held at least once every quarter prior to approval of interim and final results of the Company and as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17) The Board has set-up an effective internal audit function having suitable qualified and experienced personnel who are conversant with the policies and procedures of the Company.
- 18) The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by Institute of Chartered Accountants of Pakistan.
- 19) The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 20) The Company has fully complied with the requirements on related party transaction to the extent as contained in the listing regulations of Stock Exchanges.
- 21) We confirm that all other material principles contained in the Code have been complied with.

For and on behalf of the Board

Lahore  
08 October 2009

**Chairman & Chief Executive Officer**

## **REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE**

We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of “**Media Times Limited**” (the Company) to comply with the Listing Regulation No. 35 of Chapter XI of the Lahore Stock Exchange (Guarantee) Limited and Karachi Stock Exchange (Guarantee) Limited where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the status of the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance effective for the year ended June 30, 2009.

**LAHORE**  
**08 October 2009**

**Nasir Javaid Maqsood Imran**  
Chartered Accountants  
Muhammad Maqsood

## **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of **Media Times Limited ("the Company")** as at **June 30, 2009** and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance; 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by the management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:
  - i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2009; and of the loss, its cash flows and changes in equity for the year then ended; and
- d) in our opinion no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

**LAHORE**  
**08 October 2009**

**Nasir Javaid Maqsood Imran**  
Chartered Accountants  
Muhammad Maqsood

**BALANCE SHEET  
AS AT 30 JUNE 2009**

	Note	2009 Rupees	2008 Rupees
<b>NON CURRENT ASSETS</b>			
Property, plant and equipment	3	1,331,857,329	1,153,635,259
Intangible assets	4	153,778,370	153,707,575
Investment property	5	-	83,143,000
Long term deposits	6	25,105,886	27,270,351
Television program costs	8	97,295,019	74,933,482
Deferred tax asset	19	65,812,038	43,896,827
		<u>1,673,848,642</u>	<u>1,536,586,494</u>
<b>CURRENT ASSETS</b>			
Inventories	7	95,356,362	73,624,881
Current portion of television program costs	8	74,987,669	51,886,354
Trade debts	9	189,215,583	216,185,413
Loans and advances	10	34,856,551	15,714,375
Deposits & prepayments	11	19,776,860	14,780,944
Other receivables	12	31,148,898	26,362,545
Short term investments	13	75,000,000	72,629,150
Cash and bank balances	14	9,177,999	41,338,308
		<u>529,519,922</u>	<u>512,521,970</u>
<b>CURRENT LIABILITIES</b>			
Current maturities of long term liabilities	15	196,803,156	212,426,169
Short term borrowings	16	77,607,298	81,771,000
Trade and other payables	17	74,480,842	91,576,672
Interest and mark-up accrued	18	7,082,595	34,018,486
		<u>355,973,891</u>	<u>419,792,327</u>
<b>NET CURRENT ASSETS</b>		<u>173,546,031</u>	<u>92,729,643</u>
<b>NON CURRENT LIABILITIES</b>			
Long term finances - secured	20	340,316,051	399,507,122
Retirement benefits	21	36,543,504	29,488,365
Liabilities against assets subject to finance lease	22	31,845,228	74,741,510
		<u>408,704,783</u>	<u>503,736,997</u>
<b>Contingencies and commitments</b>	23	-	-
		<u>1,438,689,890</u>	<u>1,125,579,140</u>
<b>Represented By:</b>			
<b>Share Capital and Reserves</b>			
Authorized capital 140,000,000 (June 2008: 101,000,000) ordinary shares of Rs. 10 each.		<u>1,400,000,000</u>	<u>1,010,000,000</u>
Issued, subscribed and paid up capital	24	1,341,382,580	1,004,782,580
Share premium	25	76,223,440	97,134,032
Unappropriated profit		21,083,870	23,662,528
Total Equity		<u>1,438,689,890</u>	<u>1,125,579,140</u>
		<u>1,438,689,890</u>	<u>1,125,579,140</u>

The annexed notes 1 to 39 form an integral part of these financial statements.

**Lahore:**  
**08 October 2009**

**Chairman & Chief Executive Officer**

**Director**

**PROFIT AND LOSS ACCOUNT  
FOR THE YEAR ENDED 30 JUNE 2009**

	Note	2009 Rupees	2008 Rupees
Revenue -Net	26	504,415,423	460,534,464
Direct costs	27	<u>(324,818,942)</u>	<u>(229,252,261)</u>
<b>Gross profit</b>		<b>179,596,481</b>	231,282,203
Operating costs	28	<u>(187,097,781)</u>	<u>(133,489,185)</u>
<b>Operating (loss)/profit</b>		<b>(7,501,300)</b>	97,793,018
Finance costs	29	<u>(38,145,224)</u>	<u>(19,719,849)</u>
		<b>(45,646,524)</b>	78,073,169
Gain on sale of short term investment		<b>4,824,600</b>	32,424,150
Change in fair value of investment property		-	18,021,217
Other operating income	30	<b>17,063,049</b>	4,836,993
<b>(Loss)/Profit before taxation</b>		<b>(23,758,875)</b>	133,355,529
Taxation	31	<b>21,180,218</b>	(23,672,594)
<b>(Loss)/Profit after taxation</b>		<b>(2,578,657)</b>	<u>109,682,935</u>
<b>Earnings per share - basic and diluted</b>	32	<b>(0.02)</b>	1.40

The annexed notes 1 to 39 form an integral part of these financial statements.

Lahore:  
08 October 2009

Chairman & Chief Executive Officer

Director

**CASH FLOW STATEMENT  
FOR THE YEAR ENDED 30 JUNE 2009**

	Note	2009 Rupees	2008 Rupees
<b>Cash flows from operating activities</b>			
Cash generated from operations	34	44,944,319	92,420,439
Decrease/(Increase) in long term deposits		2,164,465	(8,665,614)
Television programs costs		(23,101,315)	(33,917,551)
Retirement benefits paid		(8,577,142)	(1,421,856)
Finance cost paid		(65,081,115)	(10,598,736)
Taxes paid		(3,405,511)	(5,760,298)
<b>Net cash used in operating activities</b>		<b>(53,056,298)</b>	<b>32,056,385</b>
<b>Cash flow from investing activities</b>			
Fixed capital expenditure		(324,677,479)	(644,003,815)
Intangible assets acquired		(422,000)	(4,000,000)
Sale proceeds of property, plant and equipment		148,671,977	2,879,590
Short term investments-Net		2,453,751	(40,205,000)
<b>Net cash used in investing activities</b>		<b>(173,973,751)</b>	<b>(685,329,225)</b>
<b>Cash flow from financing activities</b>			
Receipts against share issued		336,600,000	-
Shares issuance cost-net		(20,910,592)	-
Share deposit money received		-	140,871,660
Long term finances-Net		(78,350,622)	425,700,044
Short term borrowings		(4,163,702)	61,771,000
Finance lease liabilities-Net		(38,305,343)	55,810,547
<b>Net cash generated from financing activities</b>		<b>194,869,741</b>	<b>684,153,251</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>		<b>(32,160,309)</b>	<b>30,880,410</b>
<b>Cash and cash equivalents at the beginning of the year</b>		<b>41,338,308</b>	<b>4,096,604</b>
<b>Cash and cash equivalents of merged entity</b>		<b>-</b>	<b>6,361,293</b>
<b>Cash and cash equivalents at the end of the year</b>		<b>9,177,999</b>	<b>41,338,308</b>

The annexed notes 1 to 39 form an integral part of these financial statements.

Lahore:  
08 October 2009

Chairman & Chief Executive Officer

Director

**STATEMENT OF CHANGES IN EQUITY  
FOR THE YEAR ENDED 30 JUNE 2009**

Share capital	Capital reserves		Revenue reserve	Total
	Share premium	Share deposit money	Unappropriated profit/(loss)	
(Rupees)				

<b>Balance as at 01 July 2007</b>	175,018,170	-	259,096,150	(86,020,407)	348,093,913
Advance for issue of shares	-	-	140,871,660	-	140,871,660
Shares issued	399,967,810	-	(399,967,810)	-	-
Shares issued to shareholders of TML under scheme of merger	429,796,600	97,134,032	-	-	526,930,632
Net profit for the year	-	-	-	109,682,935	109,682,935
<b>Balance as at 30 June 2008</b>	<b>1,004,782,580</b>	<b>97,134,032</b>	<b>-</b>	<b>23,662,528</b>	<b>1,125,579,140</b>
Shares issued	336,600,000	-	-	-	336,600,000
Shares issuance cost-net	-	(20,910,592)	-	-	(20,910,592)
Net loss for the year	-	-	-	(2,578,657)	(2,578,657)
<b>Balance as at 30 June 2009</b>	<b>1,341,382,580</b>	<b>76,223,440</b>	<b>-</b>	<b>21,083,870</b>	<b>1,438,689,890</b>

The annexed notes 1 to 39 form an integral part of these financial statements.

Lahore:  
08 October 2009

Chairman & Chief Executive Officer

Director

## **NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2009**

### **1 The Company and its Operations**

Media Times Limited (the Company) was incorporated in Pakistan on 26 June 2001 as a Private Limited Company under the Companies Ordinance, 1984 and was converted into Public Limited Company on March 06, 2007. The Company is listed on Karachi and Lahore Stock Exchanges and the registered office of the Company is located at 41-N, Industrial Area, Gulberg II, Lahore. The Company is engaged in printing and publishing daily English and Urdu news papers by the name of "Daily Times" and "AajKal" respectively and also engaged in production, promotion, advertisement, distribution and broadcasting of television programs through satellite channels by the name of "Business Plus" and "Wikkid Plus" respectively. The principal places of the business for "Business Plus" and "Wikkid Plus" is situated at Suite No. 302-304, The Plaza, G-7, Block-9, Clifton Karachi and for Newspapers is at 41-N, Industrial Area, Gulberg II, Lahore. The company has also applied to Pakistan Electronic Media Regulatory Authority (PEMRA) for grant of license for a new entertainment channel which is under the process of approval.

### **2 Significant accounting information and policies**

The significant accounting policies adopted in preparation of financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

#### **2.1 Statement of compliance**

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such IFRS issued by the International Accounting Standard Board as are notified under the provisions of Companies Ordinance, 1984., provisions of and directives issued under the the Companies Ordinance, 1984. In case the requirements differ, the provisions of and directives of the Companies Ordinance, 1984 shall prevail.

#### **2.2 Basis of preparation**

These financial statements have been prepared under the historical cost convention, except for employee benefits at present value.

#### **2.3 Significant accounting judgments and estimates**

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions and judgments are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods. The areas where various assumptions and estimates are significant to the Company's financial statements

or where judgments were exercised in application of accounting policies are as follows:

- Amortization of intangible assets - (note 2.5 & 4)
- Television program costs - (note 2.10 & 8)
- Useful life of depreciable assets- (note 2.4 & 3)
- Staff retirement benefits- (note 2.14 & 21)
- Taxation- (note 2.8 & 31)
- Provisions and contingencies- (note 2.19 & 23)
- Investment property- (note 2.6 & 5)

## **2.4 Property, plant and equipment**

### **Operating fixed assets**

Property, plant and equipment, are stated at cost less accumulated depreciation and impairment loss, if any except for capital work in progress which is stated at cost. Cost in relation to self constructed assets include direct cost of material, labor and other allocable expenses.

Depreciation is charged to income on the straight line method whereby cost of an asset is written off over its estimated useful life at the rates given in note 3.

Residual value and the useful life of an asset is reviewed at least at each financial year end and adjusted if impact on depreciation is significant.

Depreciation on additions is charged on a pro-rata basis from the month in which the asset is put to use, while no depreciation is charged for the month in which the asset is disposed off. Where an impairment loss is recognized, the depreciation charge is adjusted in the future periods to allocate the assets revised carrying amount over its estimated useful life.

Maintenance and repairs are charged to income as and when incurred. Renewals and improvements are capitalized when it is probable that respective future economic benefits will flow to the Company and the cost of the item can be measured reliably, and the assets so replaced, if any, are retired. Gains and losses on disposals of assets are included in income.

### **Finance leases**

Leases in terms of which the Company has substantially all the risks and rewards of ownership are classified as finance leases. Assets subject to finance lease are stated at the lower of its fair value and present value of minimum lease payments at the date of commencement of lease, less accumulated depreciation and impairment loss, if any.

The related rental obligations, net of finance costs are classified as current and long term depending upon the timing of the payment.

Each lease payment is allocated between the liability and finance costs so as to achieve a constant rate on the balance outstanding.

Assets acquired under a finance lease are depreciated over the estimated useful life of the asset on a straight-line method at the rates given in note 3. Depreciation of leased assets is charged to income.

Residual value and the useful life of leased assets are reviewed at least at each financial year end.

Depreciation on additions to leased assets is charged from the month in which an asset is acquired while no depreciation is charged for the month in which the asset is disposed off.

## **2.5 Intangible assets**

### **Goodwill**

Goodwill represents the difference between the cost of acquisition (fair value of consideration paid) and the fair value of the net identifiable assets acquired and is stated at cost less impairment, if any.

### **Other intangible assets**

Intangible assets are stated at cost less accumulated amortization and impairment loss, if any. These are amortized using the straight line method at the rates given in note 4. Amortization on additions is charged on a pro-rata basis from the month of addition while no depreciation is charged for the month in which the asset is disposed off.

Subsequent expenditure on intangible assets is capitalized only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditures are charged to income as and when incurred.

Gain or loss arising on disposal and retirement of intangible asset is determined as a difference between net disposal proceeds and carrying amount of the asset and is recognized as income or expense in the profit and loss account.

## **2.6 Investment property**

Investment property is property which is held either to earn rental income or for capital appreciation or for both. Investment property is initially recognized at cost, being the fair value of the consideration given, subsequent to initial recognition these are stated at fair value. The fair value is determined annually by an independent approved valuer. The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of valuation between knowledgeable and willing buyer and seller in an arms length transaction.

Any gain or loss arising from a change in fair value is recognized in the profit and loss account. Rental income from investment property is accounted for as described in note 2.17.

When an item of property, plant and equipment is transferred to investment property following a change in its use, any difference arising at the date of transfer between the carrying amount of the item immediately prior to transfer and its fair value is recognized in surplus on revaluation of property, plant and equipment if it is a gain. Upon disposal of the item the related surplus on revaluation of property, plant and equipment is transferred to retained earnings. Any loss arising in this manner is recognized immediately in the profit and loss account.

If an investment property becomes owner-occupied, it is reclassified as property, plant and equipment and its fair value at the date of reclassification becomes its cost for accounting purposes of subsequent recording.

## **2.7 Investments**

Investments that are acquired principally for the purpose of generating profit from short term fluctuations in price and returns are classified as held for trading.

Investments at fair value through profit and loss are initially recognized at cost, being the fair value of the consideration given. Subsequent to initial recognition these are recognized at fair value unless fair value can not be reliably measured. The investments for which quoted market price is not available are measured at cost. Any surplus or deficit on revaluation of investments are charged to income currently.

The fair value of investments classified as held for trading is their quoted bid price at the balance sheet date.

Investments with fixed or determinable payments and fixed maturity are classified as held to maturity when the company has positive intention and ability to hold to maturity. Investments intended to be held for and indefinite period are not included in this classification.

## **2.8 Taxation**

Income tax on the profit or loss for the year comprises current and deferred tax.

### **Current**

Provision of current tax is based on the taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted after taking into account tax credits, rebates and exemptions, if any. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from amendments framed during the year for such years.

### **Deferred**

Deferred tax is provided using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of the taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

The carrying amount of deferred tax asset is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Deferred tax assets and liabilities are calculated at the rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the tax rates (and tax laws) that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited in the profit and loss account, except in the case of items credited or charged to equity in which case it is included in equity.

## **2.9 Inventories**

Inventories, except for in transit, are stated at lower of cost and net realizable value. Items in transit are valued at cost comprising invoice price plus other charges paid thereon.

Cost is determined on weighted average basis. Net realizable value is the estimated selling price in ordinary course of business, less estimated incidental selling cost.

#### **2.10 Television program costs**

Television program costs represent unamortised cost of completed television programs and television programs in production. These costs include direct production costs, production overheads and are stated at the lower of cost, less accumulated amortisation and Net Realisable Value (NRV). NRV is estimated by the management on the basis of future revenue generation capacity of the program. Where the recoverable amount is less than its carrying amount, the program cost is written down to its recoverable amount and the impairment loss is recognised as an expense in the profit and loss account. Acquired television program licenses and rights are recorded when the license period begins and the program is available for use. Marketing, distribution and general and administrative costs are expensed as incurred.

Television program costs and acquired television program licenses and rights are charged to expense based on the ratio of the total revenues earned till to date to estimated remaining total revenues from all sources less cost expensed in prior years on an individual production basis.

Estimates of total revenues can change significantly due to a variety of factors, including advertising rates and the level of market acceptance of production. Accordingly, revenue estimates are reviewed periodically and amortisation is adjusted, if necessary. Such adjustments could have a material effect on results of operations in future periods.

#### **2.11 Trade debts and other receivables**

Trade debts and other receivables are recognized initially at fair value and subsequently measured at amortized cost less impairment loss, if any. A provision for impairment of trade and other receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original term of receivables.

#### **2.12 Trade and other payables**

Trade and other payables are initially recognized at fair value and subsequently at amortized cost using effective interest rate method.

#### **2.13 Financial liabilities**

Financial liabilities are classified according to substance of the contractual arrangements entered into. Significant financial liabilities include long term payables, borrowings, trade and other payables.

##### **Interest bearing borrowings**

Interest bearing borrowings are recognized initially at fair value less attributable transaction cost. Subsequent to initial recognition, these are stated at amortized cost with any difference between cost and redemption value being recognized in the profit and loss over the period of the borrowings on an effective interest basis.

##### **Other financial liabilities**

All other financial liabilities are initially recognized at fair value plus directly attributable cost, if any, and subsequently at amortized cost using effective interest rate method.

## **2.14 Retirement and other benefits**

### **Defined benefit plan**

The Company operates unfunded defined benefit gratuity plan for all permanent employees, having a service period of more than one year. Provisions are made in the financial statements to cover obligations on the basis of actuarial valuations carried out annually under the projected unit credit method.

The Company recognizes actuarial gains/losses over the expected average remaining working lives of the current employees, to the extent that cumulative unrecognized actuarial gain/loss exceeds 10 per cent of present value of defined benefit obligation.

## **2.15 Impairment losses**

The carrying amount of the Company's assets except for, inventories, investment property and deferred tax asset, are reviewed at each balance sheet date to determine whether there is any indication of impairment loss. If any such indication exists, the asset's recoverable amount is estimated in order to determine the extent of the impairment loss, if any. For goodwill, the recoverable amount is estimated at each balance sheet date.

An impairment loss is recognized whenever the carrying amount of an asset or its cash generating unit exceeds its recoverable amount. Impairment losses are recognized in the profit and loss.

Impairment losses are reversed when there is an indication that the impairment loss may no longer exist and there has been a change in the estimate used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation and amortization, if no impairment loss had been charged.

## **2.16 Foreign currencies**

Transactions in foreign currencies are translated into rupees at exchange rates prevailing at the date of transaction. All monetary assets and liabilities in foreign currencies are translated into rupees at exchange rates prevailing at the balance sheet date. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated into rupees at exchange rates prevailing at the date of transaction. Non-monetary assets and liabilities denominated in foreign currency that are stated at fair value are translated into rupees at exchange rates prevailing at the date when fair values are determined. Exchange gains and losses are included in the income currently.

## **2.17 Revenue recognition**

Revenue represents the fair value of the consideration received or receivable for services rendered, net of discounts. Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Company and the amount of revenue, and the associated cost incurred, or to be incurred, can be measured reliably. Revenue from different sources are recognized as follows:

- Sale of newspaper is recorded at the time of billing to agents.
- Advertisement revenue from newspaper is recorded at the time of publication of advertisement.
- Advertisement revenue from satellite channels is recognized when the related advertisement or commercial appears before the public i.e on telecast.
- Rental income from investment property is recognized on accrual basis
- Production and media planning is recognized on completion of work.
- Income from bank deposits, loans and advances is recognized on an accrual basis.

**2.18 Borrowing cost**

Mark up, interest and other charges on long term borrowings are capitalized up to the date of commissioning of the related qualifying assets, acquired out of the proceeds of such long term borrowings. All other mark-up, interest and other charges are recognized as an expense in the period in which they are incurred.

**2.19 Provisions**

Provisions are recognized in the balance sheet when the Company has a legal or constructive obligation as a result of past events and it is probable that outflow of economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

**2.20 Financial instruments**

All financial assets and liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument. Financial assets are de-recognized when the Company loses control of the contractual right that comprises the financial assets. Financial liabilities are de-recognized when they are extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognizing of the financial assets and financial liabilities is taken to profit and loss account currently. The particular measurement methods adopted are disclosed in the individual policy statements associated with each item.

**2.21 Offsetting**

Financial asset and financial liabilities are offset and the net amount is reported in the balance sheet if the Company has a legally enforceable right to set-off the recognized amounts and intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

**2.22 Segment reporting**

A segment is a distinguishable component of the Company that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risk and rewards that are different from other segments.

**2.23 Related Party transactions**

All transaction involving related parties arising in the normal course of business are conducted at arms length at normal commercial rates on the same terms and conditions as for third party transactions.

**2.24 Accounting Standards and Interpretations not yet effective**

The following revised standards and interpretations with respect to approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standards or interpretations.

<b>Standard or Interpretation</b>	<b>Effective Date (periods beginning on or after)</b>
IAS 1 Presentation of Financial Statements (Revised)	01 January 2009
IAS 23 Borrowing Costs (Revised)	01 January 2009
IAS 27 Consolidated and Separate Financial Statements (Revised)	01 January 2009
IFRS 3 Business Combinations	01 January 2009
IFRS 8 Operating Segments	01 January 2009
IFRIC 12 Service Concession Arrangements	01 January 2009
IFRIC 14 The Limit on Defined Benefit Asset, Minimum Funding requirements and their interactions	01 January 2009
IFRIC 15 Agreements for the Construction of Real Estate	01 January 2009
IFRIC 16 Hedges of Net Investment in a Foreign Operation	01 October 2008
IFRS 2 Share Based Payments	01 January 2010
IFRS 7 Financial Instruments: Disclosure	01 July 2009
IFRIC 17 Distribution of Non Cash Assets	01 July 2009
IAS 36 Impairment of Assets (Amendments)	01 January 2009
IAS 38 Intangible Assets (Revised)	01 January 2009
IAS 39 Financial Instruments: Recognition and Measurement	01 July 2009
IAS 32 Financial Instruments: Presentation (Revised)	01 January 2009
IAS 37 Provisions, Contingent Assets (Revised)	01 January 2009

The Company expects that the adoption of the above standards and interpretations will have no material impact on the Company's financial statements in the period of initial application other than to the extent of certain changes on enhancement in the presentation and disclosure in the financial statements.

	<b>Note</b>	<b>2009 Rupees</b>	<b>2008 Rupees</b>
<b>3 Property, plant and equipment</b>			
Operating assets	3.1	<b>1,133,914,650</b>	1,118,958,250
Capital work-in-progress-at cost	3.2	<b>197,942,679</b>	34,677,009
		<u><b>1,331,857,329</b></u>	<u>1,153,635,259</u>

**3.1 Operating assets**

	Land		Building on Freehold Land		Laserhold improvements		Plant and requirement		Office equipment		Computers		Furniture and Fixture		Vehicles		Total
	Freehold		Owned	Under Finance Lease	Owned	Under Finance Lease	Owned	Under Finance Lease	Owned	Under Finance Lease	Owned	Under Finance Lease	Owned	Under Finance Lease	Owned	Under Finance Lease	
<b>Net Carrying Value Basis</b>																	
<b>Year Ended 30 June 2009</b>																	
Opening net book value (NBV)	20,400,263	28,913,819	59,228,091	773,279,975	87,435,381	51,536,542	131,826	31,998,396	242,561	13,710,680	4,216,923	47,863,792	1,118,958,249				
Additions (at cost)	-	-	9,331,923	141,439,296	-	5,508,160	-	3,891,475	-	142,795	394,160	704,000	161,411,809				
Transferred from Leased Assets																	
Cost	-	-	-	11,257,675	(11,257,675)	-	-	-	-	-	768,050	(768,050)	-				
Accumulated depreciation	-	-	-	(750,512)	750,512	-	-	-	-	-	(89,606)	89,606	-				
Disposals (at NBV)	(20,400,263)	(28,680,377)	(2,170,660)	(1,494,201)	-	(3,922,186)	-	(1,309,988)	-	(1,520,960)	(29,135)	(1,427,147)	(60,954,897)				
Depreciation charge	-	(233,442)	(2,641,483)	(46,164,508)	(5,631,230)	(5,825,700)	(13,569)	(89,939)	(89,939)	(1,559,124)	(1,114,854)	(10,594,705)	(85,500,512)				
Closing net book value (NBV)	-	-	63,747,871	877,567,725	71,296,988	47,296,816	118,257	22,947,944	152,622	10,773,391	4,145,538	35,867,496	1,135,914,650				
<b>Gross Carrying Value Basis</b>																	
<b>At 30 June 2009</b>																	
Cost	-	-	68,792,971	992,309,697	77,434,060	59,206,692	135,688	48,756,156	272,541	14,442,038	10,875,137	52,453,344	1,324,678,324				
Accumulated depreciation	-	-	(5,045,100)	(114,741,972)	(6,137,072)	(11,909,876)	(17,431)	(25,808,212)	(119,919)	(3,668,647)	(6,729,599)	(16,585,847)	(190,763,675)				
Net book value	-	-	63,747,871	877,567,725	71,296,988	47,296,816	118,257	22,947,944	152,622	10,773,391	4,145,538	35,867,497	1,135,914,650				
<b>Net Carrying Value Basis</b>																	
<b>Year Ended 30 June 2008</b>																	
Opening net book value (NBV)	20,116,263	4,667,279	4,938,207	81,374,644	-	8,507,205	-	1,129,044	-	2,593,369	195,639	11,484,517	135,006,167				
Additions (at cost)	284,000	24,582,409	55,414,141	709,064,283	86,180,792	44,475,498	1,318,850	33,703,150	1,510,291	11,944,957	6,866,514	42,064,713	1,017,409,598				
Transferred from Leased Assets																	
Cost	-	-	-	(2,510,943)	2,510,943	(1,183,162)	(1,183,162)	1,237,750	(1,237,750)	-	224,700	(224,700)	-				
Accumulated depreciation	-	-	-	14,865	(14,865)	(41,231)	41,231	(143,647)	143,647	-	(14,980)	14,980	-				
Disposals (at NBV)	-	-	-	(2,496,078)	2,496,078	(10,768)	(10,768)	-	-	-	209,720	(209,720)	-				
Depreciation charge	-	(335,869)	(1,124,256)	(14,662,874)	(1,241,489)	(2,577,323)	(45,093)	(3,927,902)	(173,627)	(827,646)	(603,996)	(5,141,235)	(2,796,205)				
Closing net book value (NBV)	20,400,263	28,913,819	59,228,092	773,279,975	87,435,381	51,536,543	131,827	31,998,395	242,561	13,710,680	4,216,923	47,863,792	1,118,958,250				
<b>Gross Carrying Value Basis</b>																	
<b>At 30 June 2008</b>																	
Cost	20,400,263	29,288,909	61,780,021	841,276,416	88,691,735	58,611,909	135,688	48,061,423	272,541	16,209,919	10,656,427	54,194,513	1,288,191,673				
Accumulated depreciation	-	(375,090)	(2,551,929)	(67,996,441)	(1,256,354)	(7,075,366)	(3,862)	(16,063,028)	(29,980)	(2,499,239)	(6,439,504)	(6,330,721)	(110,621,514)				
Net book value	20,400,263	28,913,819	59,228,092	773,279,975	87,435,381	51,536,543	131,827	31,998,395	242,561	13,710,680	4,216,923	47,863,792	1,118,958,250				
<b>Depreciation Rate per annum %</b>	0	5	5	6.67-10	6.67-10	10	10	33	33	10	10	33	20				

**3.2 Capital work in progress - at cost**

	2009 Rupees	2008 Rupees
<b>Owned</b>		
Land	38,087,806	26,367,123
Plant & equipment	140,854,873	8,309,886
Advances to suppliers	19,000,000	-
	197,942,679	34,677,009

These represents costs incurred during the setup of the company's new projects and include pre-press / press equipment, production and broadcasting equipment, civil works, networking, and other related project development costs.

**3.3 Depreciation charge for the year has been allocated as follows:**

Direct cost	46,453,484	14,658,546
Operating cost	32,446,518	10,832,311
Capital work in progress	6,600,510	5,170,453
	85,500,512	30,661,310

**3.4 Detail of certain property, plant and equipment disposed during the year is as follows:**

Description	Note	Cost	Accumulated depreciation	Book value	Sale proceeds	Mode of disposal	Sold to
<b>Land &amp; Building</b>							
	3.4.1	49,689,172	608,532	49,080,640	140,000,000	Negotiation	Pace Pakistan Ltd
<b>Plant &amp; Equipment</b>							
Sony Compact Players-Digt beta		1,600,000	160,000	1,440,000	870,000	Negotiation	Video Tech
<b>Vehicles</b>							
Suzuki Cultus VXRi CNG		632,000	63,200	568,800	601,628	Insurance Claim	Shaheen Insurance Company Ltd
Suzuki Cultus VXRi CNG		632,000	115,867	516,133	571,949	Insurance Claim	Shaheen Insurance Company Ltd
Suzuki Mehran		377,300	69,172	308,128	368,367	Insurance Claim	Shaheen Insurance Company Ltd
<b>Items with book value less than Rs. 50,000/-</b>		13,382,777	4,341,580	9,041,197	6,260,033	Negotiation	Various parties
<b>Total</b>		66,313,249	5,358,351	60,954,898	148,671,977		

3.4.1 Sale proceed includes investment property shown under note 5.

**4. Intangible assets**

	Licences	Software	Goodwill	Total
	Rupees			
<b>Net Carrying Value Basis</b>				
<b>Year Ended 30 June 2009</b>				
Opening net book value (NBV)	3,977,766	-	149,729,808	153,707,574
Additions during the year	-	422,000	-	422,000
Amortization during the year	(266,804)	(84,400)	-	(351,204)
Closing net book value (NBV)	<u>3,710,962</u>	<u>337,600</u>	<u>149,729,808</u>	<u>153,778,370</u>
<b>Gross Carrying Value Basis</b>				
<b>At 30 June 2009</b>				
Cost	4,000,000	422,000	149,729,808	154,151,808
Accumulated amortization	(289,038)	(84,400)	-	(373,438)
Net book value	<u>3,710,962</u>	<u>337,600</u>	<u>149,729,808</u>	<u>153,778,370</u>
<b>Net Carrying Value Basis</b>				
<b>Year Ended 30 June 2008</b>				
Opening net book value (NBV)	-	-	-	-
Additions during the year	4,000,000	-	149,729,808	153,729,808
Amortization during the year	(22,233)	-	-	(22,233)
Closing net book value (NBV)	<u>3,977,767</u>	<u>-</u>	<u>149,729,808</u>	<u>153,707,575</u>
<b>Gross Carrying Value Basis</b>				
<b>At 30 June 2008</b>				
Cost	4,000,000	-	149,729,808	153,729,808
Accumulated amortization	(22,233)	-	-	(22,233)
Net book value	<u>3,977,767</u>	<u>-</u>	<u>149,729,808</u>	<u>153,707,575</u>
<b>Remaining useful life in years</b>	<b>14</b>	<b>1 - 5</b>	<b>-</b>	

**4.1 Amortization charge for the year has been allocated as follows:**

	Note	2009 Rupees	2008 Rupees
Direct Cost	27	133,404	11,117
Capital work in progress		217,800	11,117
		<u>351,204</u>	<u>22,234</u>

**4.2 Goodwill represents the difference between the cost of the acquisition and the fair value of the net identifiable asset acquired at the time of merger of Total Media Limited and Media Times Limited.**

The Company assessed the recoverable amount of goodwill and determined that no impairment was found. The recoverable amount was assessed by reference to value in use which uses cash flow projections based on budgets approved by the management covering five years period and a discount rate of 20% per annum. Cash flow projections during the budget period are based on the same expected gross margins during the budget period. The cash flows beyond the five years period have been extrapolated using a steady 3% growth rate which is consistent with the long-term average rate for the industry.

The management believes that any reasonably possible change in the key assumptions on which recoverable amount is based would not cause the aggregate amount to exceed the aggregate recoverable amount of the cash generating unit.

	Note	2009 Rupees	2008 Rupees
<b>5 Investment property</b>			
Opening balance		83,143,000	65,121,783
Fair value adjustment		-	18,021,217
Disposal during the year		<u>(83,143,000)</u>	-
Closing balance		<u>-</u>	<u>83,143,000</u>
<b>6 Long term deposits</b>			
Deposits with financial institutions		14,535,010	14,631,743
Others		<u>11,268,626</u>	<u>12,981,958</u>
		<u>25,803,636</u>	<u>27,613,701</u>
Less: Current maturity	<i>11</i>	<u>(697,750)</u>	<u>(343,350)</u>
		<u>25,105,886</u>	<u>27,270,351</u>
<b>7 Inventories</b>		<u>95,356,362</u>	<u>73,624,881</u>

7.1 It also includes inventory in transit amounting to Rs. 20.50 million (June 2008: Rs.46.07 million).

	Note	2009 Rupees	2008 Rupees
<b>8 Television Program Costs</b>			
Unreleased/released less amortisation		172,282,688	126,819,836
Less: Current portion		<u>74,987,669</u>	<u>51,886,354</u>
		<u>97,295,019</u>	<u>74,933,482</u>
<b>9 Trade debts</b>			
Considered good - Unsecured			
Receivable against advertisement		180,590,704	209,766,072
Receivable against Newspaper		8,624,879	6,419,341
		<u>189,215,583</u>	216,185,413
Considered doubtful - Unsecured			
Receivable against advertisement		22,052,921	10,197,671
Receivable against Newspaper		1,283,472	588,875
		<u>23,336,393</u>	10,786,546
Less: Provision for doubtful trade debts	<i>9.1</i>	<u>(23,336,393)</u>	<u>(10,786,546)</u>
		<u>189,215,583</u>	<u>216,185,413</u>

	Note	2009 Rupees	2008 Rupees
<b>9.1 Provision for doubtful debts</b>			
Opening balance		10,786,545	-
Addition during the year		12,549,848	10,786,546
		23,336,393	10,786,546
<b>10 Loans and advances</b>			
Advances to employees against			
- Salary - Secured	10.1	3,731,536	4,463,257
- Expense - Unsecured		6,885,983	5,532,631
Advances to suppliers - Unsecured		24,239,032	5,718,487
		34,856,551	15,714,375
10.1 These are interest free and include advances given to executives of Rs. 1.68 million (June 2008 : Rs. 3.31 million) as per the company policy.			
	Note	2009 Rupees	2008 Rupees
<b>11 Deposit and prepayments</b>			
Short term deposits		763,107	810,000
Current maturity of long term deposits	6	697,750	343,350
Prepayments		18,316,003	13,627,594
		19,776,860	14,780,944
<b>12 Other receivables</b>			
Advance tax		16,793,563	14,123,045
Others		14,355,335	12,239,500
		31,148,898	26,362,545
<b>13 Short term investments</b>			
Investments in listed securities at fair value through profit and loss	13.1	-	72,629,150
Placement - others	13.2	75,000,000	-
		75,000,000	72,629,150

**13.1 Particulars of listed share - At fair value through profit and loss**

All shares have face value of Rs. 10 each.

	Number of shares		2009		2008	
	2009	2008	Carrying Value	Market Value	Carrying Value	Market Value
			Rupees		Rupees	
First Capital Equities Limited	-	473,000	-	-	40,205,000	72,629,150
	-	-	-	-	40,205,000	72,629,150

**13.2** This represents placement for a period of 90 days and carry mark-up 16.5% per annum. The fair value of the collateral shares was Rs. 112,237,900 at year end.

	Note	2009 Rupees	2008 Rupees
<b>14 Cash and bank balances</b>			
At banks in			
Current accounts		4,270,836	10,745,040
Saving accounts	14.1	3,157,765	30,528,779
		7,428,601	41,273,819
In hand - Cash		49,083	64,489
- Cheques		1,700,315	-
		9,177,999	41,338,308

**14.1** The balances in saving accounts bear mark up at the rate of 5% to 10% (June 2008: 2.5% to 10%) per annum.

	Note	2009 Rupees	2008 Rupees
<b>15 Current maturities of non-current liabilities</b>			
Long term finances	20	151,913,460	171,073,011
Liabilities against assets subject to finance lease	22	44,889,696	41,353,158
		196,803,156	212,426,169

**16 Short term borrowings**

**Banking companies and other financial institutions-Secured**

Running finance	16.1	50,000,000	50,000,000
Finance against imported merchandise	16.2	16,750,037	31,771,000
Unsecured- Book Overdraft -Unsecured		10,857,261	-
		77,607,298	81,771,000

**16.1** Running Finance facility available from commercial bank under mark up arrangements amounts to Rs. 50 million (June 2008: Rs. 50 million). Mark up is charged at 3 months KIBOR plus 2% per annum, payable on quarterly basis. It is secured by way of first hypothecation charge on certain current and fixed assets of the Company.

**16.2** This facility available from commercial bank under mark up arrangements amounts to Rs. 45.40 million (June 2008: Rs. 32 million). Mark up is charged at 3 months KIBOR plus 1.5% per annum, payable on quarterly basis. It is secured by way of pledge of imported news print papers at company's godowns.

	Note	2009 Rupees	2008 Rupees
<b>17 Trade and other payables</b>			
Trade creditors		<b>25,737,190</b>	50,341,940
Advance from customers		<b>9,700,211</b>	-
Accrued and other liabilities		<b>30,676,734</b>	34,406,065
Sales tax payable		<b>6,610,563</b>	2,475,768
Tax deducted at source		<b>1,756,144</b>	4,352,899
		<b>74,480,842</b>	91,576,672
<b>18 Interest and markup accrued</b>			
Long term financing		<b>6,148,999</b>	33,659,181
Short term borrowings		<b>918,810</b>	148,833
Finance lease		<b>14,786</b>	210,472
		<b>7,082,595</b>	34,018,486
<b>19 Deferred taxation</b>			
This is composed of:			
Liability for deferred taxation comprising temporary differences related to:			
Accelerated tax depreciation		<b>203,883,742</b>	176,659,518
Asset for deferred taxation comprising temporary differences related to:			
Unused tax losses and tax credits		<b>(259,482,970)</b>	(213,312,738)
Others		<b>(10,212,810)</b>	(7,243,607)
		<b>(65,812,038)</b>	(43,896,827)

	Note	2009 Rupees	2008 Rupees
<b>20 Long term finances</b>			
<b>Banking companies and other financial institutions</b>			
First National Bank Modarba - Secured	20.1	20,000,000	30,000,000
Soneri Bank Limited - Secured	20.2	52,812,500	65,000,000
		72,812,500	95,000,000
Associated companies - Unsecured	20.3	419,417,011	475,580,133
		492,229,511	570,580,133
<b>Less: current portion shown under current liabilities</b>			
First National Bank Modarba - Secured		(10,000,000)	(10,000,000)
Soneri Bank Limited - Secured		(16,250,000)	(12,187,500)
Associated companies - Unsecured		(125,663,460)	(148,885,511)
		(151,913,460)	(171,073,011)
		340,316,051	399,507,122

**20.1** The Company has arranged a Modaraba finance from First National Bank Modaraba for an amount of Rs. 30 million (June 2008 : Rs. 30 million) against security of various equipment, Stores and Spares, Furniture & Fixture, Plant & Machinery, Vehicles etc. for the period of three years. The Mark up is charged @ 12.27% per annum based on Timely Payment Profit Rate(TPPR), payable on half yearly basis.

**20.2** Long term financing availed from commercial bank under mark up arrangements for an amount of Rs. 65 million (June 2008: Rs. 65 million). Mark up is charged at 6 months KIBOR plus 3% per annum, payable on half yearly basis. These are secured by way of first pari passu charge on fixed assets of the Company amounting to Rs. 100 million (June 2008: Rs. 100 million) including land & building.

**20.3** This represents unsecured long term loans from associated companies carrying mark-up at the rate 17.50 % to 18.00% per annum, payable on quarterly basis (June 2008:13.96% to 16%).

		2009 Rupees	2008 Rupees
<b>21 Staff Retirement benefits</b>			
<b>Gratuity</b>			
<b>Amount recognized in the Balance Sheet are as follows:</b>			
Present value of defined benefit obligation		34,469,852	31,077,041
Unrecognized actuarial Gains/(losses)		2,614,381	(867,704)
Unrecognized transitional liability		(540,729)	(720,972)
<b>Balance sheet liability at year end</b>		<b>36,543,504</b>	<b>29,488,365</b>

	<b>2009 Rupees</b>	<b>2008 Rupees</b>
<b>21.1 Movement in net obligation</b>		
Net liability beginning of the year	<b>29,488,365</b>	9,355,486
Acquisition through business combination	-	9,557,905
Additional liability due to transferred employees	<b>260,000</b>	440,000
Charge for the year	<b>15,372,281</b>	11,556,830
Paid during the year	<b>(8,577,142)</b>	(1,421,856)
<b>Net liability at year end</b>	<b><u>36,543,504</u></b>	<u>29,488,365</u>

**21.2 Movement in present value of defined benefit obligation is as follows:**

Present value of defined benefit obligation at the beginning of the year	<b>31,077,041</b>	10,879,745
Liability transferred due to acquisition through business combination	-	10,574,283
Current service cost	<b>15,192,038</b>	9,787,694
Interest cost	-	1,616,689
Additional liability due to transferred employees	<b>260,000</b>	440,000
Benefit paid during the year	<b>(8,577,142)</b>	(1,421,856)
Actuarial (gain)/loss	<b>(3,482,085)</b>	(799,514)
<b>Present value of defined benefit obligation at year end</b>	<b><u>34,469,852</u></b>	<u>31,077,041</u>

**21.3 Salaries, wages and other benefits include following in respect of retirement benefits**

Current service cost	<b>15,136,524</b>	9,787,694
Interest cost	-	1,616,689
Actuarial (gains)/losses charge	<b>96,386</b>	62,326
Liability/(Asset) charged due to application of IAS-19	<b>139,371</b>	90,121
<b>Total amount chargeable to P&amp;L account</b>	<b><u>15,372,281</u></b>	<u>11,556,830</u>

**21.4** Recent actuarial valuation of the plan was carried out on 30 June 2009 by Nauman Associates.

**21.5 Principal actuarial assumptions**

Discount rate	12% per annum	12% per annum
Expected rate of Eligible Salary increase in future years	11% per annum	11% per annum
Average expected remaining working life time of employees	12 years	11 years

	2009 Rupees	2008 Rupees	2007 Rupees	2006 Rupees
<b>21.6 Historical information for gratuity plan</b>				
Present value of defined benefit obligation	<u>34,469,852</u>	<u>31,077,041</u>	<u>10,879,745</u>	<u>7,670,960</u>
Actuarial experience adjustments on plan liabilities	<u>3,482,085</u>	<u>799,514</u>	<u>(1,724,714)</u>	<u>(271,641)</u>

	2009 Rupees	2008 Rupees
<b>22 Liabilities against assets subject to finance lease</b>		
Present value of minimum lease payments	<b>76,734,924</b>	116,094,669
Less: Current portion shown under current liabilities	<b>(44,889,696)</b>	(41,353,159)
	<u><b>31,845,228</b></u>	<u>74,741,510</u>

Interest rate used as discounting factor ranging from 12.60% to 20.16% per annum (June 2008: 12.03 % to 14.10% per annum). Taxes, repairs, replacements and insurance costs are to be borne by lessee. Under the terms of the agreements, the Company has an option to acquire the assets at the end of the respective lease term by adjusting the deposit amount against the residual value of the asset and the Company intends to exercise the option. In case of default in payment of instalments the Company will be liable to pay additional lease rental on overdue payment at the rate of 0.1% per day (June 2008: 0.1% per day).

The amount of future payments of the lease and the period in which these payments will become due are as follows:

	2009			2008		
	Minimum Lease Payment	Finance charge for future periods (Rupees)	Present value of minimum lease payments	Minimum Lease Payment	Finance charge for future periods (Rupees)	Present value of minimum lease payments
Not later than one year	52,714,780	7,825,084	44,889,696	52,509,743	11,156,585	41,353,158
Later than one year but not later than five year	33,057,358	1,212,130	31,845,228	81,159,818	6,418,308	74,741,510
	<u>85,772,138</u>	<u>9,037,214</u>	<u>76,734,924</u>	<u>133,669,561</u>	<u>17,574,893</u>	<u>116,094,668</u>

## 23 Contingencies and commitments

**23.1** Sales tax department had made an allegation on the Company for not paying sales tax on outdated Newspaper and scrap sale. The case was referred before the adjudication department which was decided by the Deputy Collector (Adjudication) Sales Tax & Federal Excise in favor of the Company. Sales tax department filed an appeal before Collector of Sales Tax (Appeals) which later decided in favor of Sales tax department. Now the case is pending at Customs, Sales Tax and Federal Excise Appellate Tribunal, Lahore level on appeal filed by the Company and the management is confident that the case will be decided in favor of the Company.

	<b>2009 Rupees</b>	<b>2008 Rupees</b>
<b>23.2</b> Commitments in respect of capital expenditure	<b>34,255,321</b>	17,647,488
<b>23.3</b> Outstanding letters of credit	-	29,506,587
<b>23.4</b> Commitments in respect of content/programs	<b>7,955,109</b>	22,783,309

**24 Issued, subscribed and paid up capital**

91,158,598 (June 2008:57,498,598) Ordinary Share of Rs. 10 each fully paid in cash	<b>911,585,980</b>	574,985,980
42,979,660 (June 2008:42,979,660) Ordinary shares of Rs. 10 each issued in accordance with the scheme of merger	<b>429,796,600</b>	429,796,600
	<b>1,341,382,580</b>	1,004,782,580

**Reconciliation of Issued, subscribed and paid up capital**

**No. of Shares**

Opening balance	<b>100,478,258</b>	17,501,817
Issued as fully paid in cash	<b>33,660,000</b>	39,996,781
Issued in accordance with the scheme of merger	-	42,979,660
	<b>134,138,258</b>	100,478,258

**24.1** During the year Company issued 33,660,000 ordinary shares of Rs. 10 each at a subscription price of Rs. 10 per share to general public through Initial public offer (IPO).

**24.2** First Capital Securities Corporation (FCSC), the associated company holds 31,449,389 (2008: 11,000,000) shares with a percentage of 23.45 % (2008:10.95 %).

**25 Share Premium**

The reserve can be utilized by the Company only for the purposes specified in section 83(2) of the companies Ordinance, 1984.

	<b>2009 Rupees</b>	<b>2008 Rupees</b>
<b>26 Revenue -Net</b>		
Advertisement	<b>505,263,570</b>	449,101,610
Newspaper	<b>68,136,623</b>	64,041,671
Production and other services	<b>25,637,826</b>	11,455,980
	<b>599,038,019</b>	524,599,261
Less:		
Sales tax	<b>(15,662,773)</b>	(14,425,343)
Discount and commission	<b>(78,959,823)</b>	(49,639,454)
	<b>(94,622,596)</b>	(64,064,797)
	<b>504,415,423</b>	460,534,464

		Note	2009 Rupees	2008 Rupees
<b>27</b>	<b>Direct cost</b>			
	Salaries, wages and benefits		88,812,077	73,998,060
	Paper cost		73,540,444	68,730,318
	Programming and content		45,964,236	9,839,613
	Printing Charges		19,243,629	18,926,825
	Stores and spares		14,101,098	16,316,493
	Transmission and uplinking		12,107,106	8,663,460
	Insurance		3,648,240	1,860,009
	News agencies charges		4,330,816	3,043,149
	Repair and maintenance		3,856,757	2,943,531
	Utilities		8,935,964	6,283,133
	Freight and carriage		2,760,370	1,855,823
	Depreciation	3.3	46,453,484	14,658,546
	Amortization of intangible assets	4.1	133,404	11,117
	Others		931,317	2,122,185
			<b>324,818,942</b>	<b>229,252,261</b>
<b>28</b>	<b>Operating cost</b>			
	Salaries, wages and benefits		56,249,804	42,076,962
	Rent, rates and taxes		17,862,779	13,769,639
	Communications		12,479,216	10,569,350
	Vehicle running and maintenance		13,451,067	11,535,200
	Marketing, selling and distribution		7,129,840	7,136,097
	Legal and professional		1,368,657	2,026,934
	Insurance		3,581,794	1,404,900
	Utilities		6,482,730	2,738,009
	Printing and stationary		2,418,426	2,293,966
	Entertainment		4,839,264	4,549,664
	Travel and conveyance		5,398,876	3,213,674
	Repairs and maintenance		4,849,275	4,482,999
	Provision for doubtful trade debts	9	12,549,848	10,786,546
	Fees and subscriptions		1,765,910	1,065,622
	Postage and courier		533,940	561,772
	Newspapers and periodicals		1,294,380	1,380,047
	Auditor's remuneration	28.1	518,000	380,300
	Depreciation	3.3	32,446,518	10,832,311
	Amortization of deferred cost		-	112,407
	Miscellaneous		1,877,457	2,572,785
			<b>187,097,781</b>	<b>133,489,185</b>

	Note	2009 Rupees	2008 Rupees
<b>28.1 Auditor's remuneration</b>			
Statutory audit fee		300,000	300,000
Half yearly review fee		150,000	-
Corporate Governance Review, Certifications and others		50,000	65,300
Out of pocket expenses		18,000	15,000
		518,000	380,300
 <b>29 Finance cost</b>			
Mark-up on long term finances		26,078,232	14,406,878
Mark-up on short term finances		7,345,881	2,197,370
Financial charge on leased liabilities		4,062,761	2,911,406
Bank charges and commission		658,350	204,195
		38,145,224	19,719,849
 <b>30 Other operating income</b>			
<b>Income from financial assets</b>			
Profit on deposits with banks		777,675	842,312
<b>Income from non-financial assets</b>			
Rental income from investment property		7,699,915	2,674,324
Gain on disposal of property, plant and equipment		6,557,250	83,385
Gain on Sale of Investment Property		1,994,305	-
Miscellaneous		33,904	1,236,972
		16,285,374	3,994,681
		17,063,049	4,836,993
 <b>31 Taxation</b>			
Current year			
Current	31.1	734,993	-
Deferred		(21,915,211)	23,672,594
		(21,180,218)	23,672,594

**31.1** This represents tax on rental income chargeable as a separate block.

	Note	2009 Rupees	2008 Rupees
<b>32 Earnings per share-Basic and diluted</b>			
There is no dilutive effect on the basic earnings per share of the Company, which is based on:			
Profit/(Loss) after taxation available for distribution to ordinary shareholders	<i>Rupees</i>	<u><b>(2,578,657)</b></u>	<u>109,682,935</u>
Weighted average number of ordinary shares	<i>Number</i>	<u><b>115,284,106</b></u>	<u>78,512,322</u>
Earnings per share-Basic and diluted	<i>Rupees</i>	<u><b>(0.02)</b></u>	<u>1.40</u>

**33 Related party transactions**

The related parties comprise associated companies, related group companies, directors of the Company, companies where directors also hold directorship, and key management employees. Details of transactions with related parties, other than those which have been specifically disclosed elsewhere in these financial statements are as follows:

	2009 Rupees	2008 Rupees
<b>Associates:</b>		
Rental Income	<b>7,699,915</b>	2,674,324
Purchase of goods and services	<b>2,159,885</b>	23,414,446
Services rendered	<b>40,967,485</b>	5,665,247
Interest on loan	<b>77,805,150</b>	23,278,471
Sale of fixed assets / investment property	<b>140,000,000</b>	-

All transactions with related parties have been carried out on commercial terms and conditions. There are no transactions with key management personnel other than under the term of employment.

	Note	2009 Rupees	2008 Rupees
<b>34 Cash generated from operations</b>			
Profit/(loss) before taxation		(23,758,875)	133,355,529
Adjustment for non-cash charges and other items:			
Depreciation		85,500,511	25,490,858
Amortization of intangible assets		351,204	11,117
Amortization of deferred cost		-	112,407
Provision for doubtful debts		12,549,848	10,786,546
Gain on disposal of property, plant and equipment		(3,634,176)	(83,385)
Gain on re-measurement of investments at fair value		(4,824,600)	(32,424,150)
Gain on disposal of investment property		(1,994,305)	(18,021,217)
Retirement benefits		15,632,281	11,996,830
Finance cost		38,145,224	19,719,849
<b>Profit before working capital changes</b>		<b>117,967,112</b>	<b>150,944,384</b>
Effect on cash flow due to working capital changes:			
Inventories		(21,731,481)	(60,274,451)
Television programs costs		(22,361,537)	4,750,979
Trade debts		14,419,983	(55,706,767)
Loans and advances		(19,142,176)	11,833,829
Deposit & prepayments		(4,995,916)	3,572,866
Other receivables		(2,115,835)	593,751
Trade and other payables		(17,095,830)	36,705,849
		(73,022,793)	(58,523,944)
		<b>44,944,319</b>	<b>92,420,439</b>

**35 Remuneration of chief executive, directors and executives**

The aggregate amounts charged in these financial statements during the year for remuneration, including certain benefits, to the chief executive, directors and executives of the Company were as follows:

	Directors		Executives	
	2009 Rupees	2008 Rupees	2009 Rupees	2008 Rupees
Managerial	2,106,667	2,000,000	28,601,338	28,789,840
Retirement benefits	2,000,000	1,750,000	14,261,000	11,665,512
Housing	842,667	800,000	11,440,536	11,515,940
Utilities	210,666	200,000	2,860,134	2,878,985
	<b>5,160,000</b>	<b>4,750,000</b>	<b>57,163,008</b>	<b>54,850,277</b>
<b>Number of persons</b>	<b>3</b>	<b>2</b>	<b>41</b>	<b>56</b>

The certain executives of the Company are provided with Company maintained vehicles.

No meeting fee was paid to directors during the year (June 2008: Rs. Nil)

No remuneration was paid to chief executive during the year (June 2008: Rs. Nil)

**36 FINANCIAL INSTRUMENTS**

The Company finances its operations through equity, borrowings and management of working capital with a view to obtain a reasonable mix between the various source of finance to minimize the risk.

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

The Board of Directors has overall responsibility for the establishment and oversight of Company’s risk management framework. The Board is also responsible for developing and monitoring the Company’s risk management policies.

**36.1 Credit risk**

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of a company’s performance to developments affecting a particular industry. The Company manages its credit risk by the following methods:

- Monitoring of debts on continuous basis.
- Application of credit limits to its customers.
- Obtaining adequate deposits / collaterals where needed.

**36.1.1 Exposure to credit risk**

The carrying values of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	<b>2009 Rupees</b>	<b>2008 Rupees</b>
Trade debts	<b>189,215,583</b>	216,185,413
Loans and advances	<b>3,731,536</b>	4,463,257
Deposits & prepayments	<b>763,107</b>	810,000
Other receivables	<b>14,355,335</b>	12,239,500
Short term investments	<b>75,000,000</b>	72,629,150
Cash and bank balances	<b>9,177,999</b>	41,338,308
	<b><u>292,243,560</u></b>	<b><u>347,665,628</u></b>

The credit quality of financial assets can be assessed by reference to external credit rating or the historical information about counter party defaults.

The age of trade debts at the reporting date was:

	<b>2009</b>	<b>2008</b>
	<b>Rupees</b>	<b>Rupees</b>
Past due but not impaired		
Past due 0 - 30 days	<b>70,020,570</b>	75,608,507
Past due 31 - 60 days	<b>32,583,713</b>	37,211,035
Past due 61 - 90 days	<b>18,385,113</b>	29,839,016
Past due 91 - 120 days	<b>31,691,378</b>	25,987,815
Past due 121 days	<b>36,534,809</b>	47,539,040
	<b><u>189,215,583</u></b>	<b><u>216,185,413</u></b>

As at 30 June 2009 trade debts of Rs. 23,336,393 (June 2008 : Rs. 10,786,546) were provided for.

### 36.2 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulties in raising funds to meet commitments associated with financial instruments. The Company believes that it is not exposed to any significant level of liquidity risk.

The following are the contractual maturities of financial liabilities.

	2009			2008		
	Maturity upto one year	Maturity after one year	Total	Maturity upto one year	Maturity after one year	Total
Liabilities against assets subject to finance lease	44,889,696	31,845,228	76,734,924	41,353,158	74,741,510	116,094,668
Long term financing	151,913,460	340,316,051	492,229,511	171,073,011	399,507,122	570,580,133
Trade & other payables - Unsecured	74,480,842	-	74,480,842	91,576,672	-	91,576,672
Short term borrowing - secured	77,607,298	-	77,607,298	81,771,000	-	81,771,000
Interest accrued	7,082,595	-	7,082,595	34,018,486	-	34,018,486
	<b><u>355,973,891</u></b>	<b><u>372,161,279</u></b>	<b><u>728,135,170</u></b>	<b><u>419,792,327</u></b>	<b><u>474,248,632</u></b>	<b><u>894,040,959</u></b>

### 36.3 Market risk

Market risk is the risk that changes in market price, such as foreign exchange rates, interest rates and equity prices will effect the Company's income or the value of its holdings of financial instruments.

#### 36.3.1 Currency risk

Currency risk arises mainly where receivables and payables exist due to transactions entered into foreign currency. Foreign currency risk arises mainly where payable/receivable exist due to transactions with foreign clients. The company does not view hedging as being financially feasible owing to the excessive cost involved in relation to the amount at risk. However the company is not exposed to any significant currency risk.

**36.3.2 Interest rate risk**

Interest rate risk is the risk of decline in earnings due to adverse movement of the interest rate curve. Interest rate risk arises from the possibility that changes in interest rates will affect the value of the financial instruments. Information about the Company's exposure to interest rate risk based on contractual refinancing, is as follows:

	<b>2009</b>	<b>2008</b>
	<b>Carrying amount (Rs.)</b>	
<b>Fixed rate instruments:</b>		
<b>Financial Assets</b>	<b>75,000,000</b>	<b>72,629,150</b>
<b>Financial liabilities</b>	<b>419,417,011</b>	<b>475,580,133</b>
<b>Variable rate instruments:</b>		
<b>Financial liabilities</b>	<b>227,154,722</b>	<b>292,165,669</b>
Long Term Finances	<b>72,812,500</b>	95,000,000
Liabilities against assets subject to finance lease	<b>76,734,924</b>	116,094,669
Short term borrowings	<b>77,607,298</b>	81,771,000

**Fair value sensitivity analysis for fixed rate instruments**

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit and loss. Therefore a change in interest rates at the reporting date would not affect profit and loss account.

**Cash value sensitivity analysis for variable rate instruments**

An increase of 1 % in interest rate at the reporting date would have increased mark up by Rs. 4,062,302 (June 2008 : Rs. 1,900,078). Similarly a decrease of 1 % in interest rate would have decrease mark up by a similar amount. This analysis assumes that all other variable remain constant.

The sensitivity analysis prepared is not necessarily indicative of the effect on loss for the year and assets / liabilities of the Company.

**36.3.3 Price risk**

Price risk represents the risk that the fair value of a financial instrument will fluctuate because of changes in the market prices (other than those arising from interest/mark up rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all or similar financial instruments.

The Company's strategy is to hold its strategic equity investments for long period of time. Thus, Company's management is not concerned with short term price fluctuations with respect to its strategic investments provided that the underlying business, economic and management characteristics of the investee remain favorable. Company strives to maintain above average levels of shareholders' capital to

provide a margin of safety against short term equity price volatility. Company manages price risk by monitoring exposure in quoted equity securities and implementing the strict discipline in internal risk management and investment policies.

The carrying value of investments subject to equity price risk are, in almost all instances, based on quoted market prices as of the balance sheet date except for, unquoted investments which are carried at cost. Market prices are subject to fluctuation and consequently the amount realized in the subsequent sale of an investment may significantly differ from the reported market value. Fluctuation in the market price of a security may result from perceived changes in the underlying economic characteristics of the investee, the relative price of alternative investments and general market conditions. Furthermore, amount realized in the sale of a particular security may be affected by the relative quantity of the security being sold.

**36.3.4 Fair value of financial instruments**

The carrying values of the financial assets and financial liabilities approximate their fair values. Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

**36.4 Capital Risk Management**

The company's objective when managing capital are to safeguard the company's ability to continue as going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optional capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the company may adjust the amount of dividends paid to the shareholders, issue new shares or sell assets to reduce debt. Consistent with others in the industry and the requirements of the lenders, the company monitors the capital structure on the basis of gearing ratio. The ratio is calculated as borrowings divided by total capital employed. Borrowings represents long term financing and short term financings obtained by the company as referred to in note 20 and 16 respectively. Total Capital employed includes "Total Equity" as shown in the Balance Sheet plus "borrowings". The Company strategy which was unchanged from last year, was to maintain leveraged gearing.

	<b>2009</b>	<b>2008</b>
	<b>Rupees</b>	
Total Borrowings	<b>492,229,511</b>	570,580,133
Total Equity	<b>1,438,689,890</b>	1,125,579,138
Total Capital employed	<b><u>1,930,919,401</u></b>	<b><u>1,696,159,271</u></b>
Gearing Ratio	<b><u>25%</u></b>	<b><u>34%</u></b>

The company finances its expansions projects through equity, borrowings and management of its working capital with a view to maintaining an approximate mix between various sources of finance to minimize risk. A significant decline in the gearing ratio during the year resulted primarily due to issuance of share capital. The company is not exposed to any externally imposed capital requirements.

**37 Segment reporting**

Segment information is presented in respect of the Company's business. The primary format, business segment, is based on the Company's management reporting structure.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total cost incurred during the year to acquire segment assets that are expected to be used for more than one year.

The Company's operations comprise of the following main business segments:

- Print media division which comprises of "Daily Times" and "AajKal" being the Daily English and Urdu newspapers respectively.
- Electronic media division comprises of "Business Plus" and "Wikkid Plus" being the two satellite channels.

**Segment analysis for the year ended 30 June 2009**

	<b>Print Media</b>	<b>Electronic Media (Rupees)</b>	<b>Total</b>
<b>Sales</b>			
External sales	429,403,649	169,634,370	599,038,019
Sales tax	-	(15,662,773)	(15,662,773)
Discount and commission	(61,831,637)	(17,128,186)	(78,959,823)
Total revenue - net	<u>367,572,012</u>	<u>136,843,411</u>	<u>504,415,423</u>
<b>Profit before tax and unallocated expenses</b>	18,130,068	(41,888,943)	(23,758,875)
Unallocated corporate expenses			
Taxation			21,180,218
Loss after taxation			<u>(2,578,656)</u>
<b>Segment assets and liabilities</b>			
Segment assets	1,512,933,298	624,623,228	2,137,556,525
Unallocated segment assets	-	-	65,812,039
<b>Consolidated total assets</b>			<u>2,203,368,564</u>
Segment liabilities	632,681,810	131,996,864	764,678,674
<b>Consolidated total liabilities</b>			<u>764,678,674</u>
	<b>Print Media</b>	<b>Electronic Media (Rupees)</b>	<b>Total</b>
<b>Segment capital expenditure</b>	190,937,281	133,740,198	324,677,479
<b>Depreciation and amortization</b>	<u>35,373,344</u>	<u>50,478,371</u>	<u>85,851,715</u>

**38 Date of authorization for issue**

These financial statements were authorized for issue on 08 October 2009 by the Board of Directors.

**39 General**

**39.1** Comparative figures of the Profit & Loss Account and Cash Flow Statement represents six months financial results of merged Media Times Limited and Total Media Limited and six months results of Media Times Limited prior to merger as effective date of merger was 01 January 2008.

**39.2** No significant re-classification / re-arrangement have been made during the year.

**39.3** Figures have been rounded off to the nearest of rupee.

**Lahore:  
08 October 2009**

**Chairman & Chief Executive Officer**

**Director**



**FORM OF PROXY**

The Company Secretary  
Media Times Limited  
41-N, Industrial Area, Gulberg-II,  
Lahore

Folio No./CDC A/c. No. _____
Shares Held: _____

I / We \_\_\_\_\_ of \_\_\_\_\_  
(Name) (Address)

being the member(s) of **Media Times Limited** hereby appoint Mr. / Mrs. / Miss \_\_\_\_\_  
\_\_\_\_\_ of \_\_\_\_\_  
(Name) (Address)

or failing him / her / Mr. / Mrs. / Miss. \_\_\_\_\_ of \_\_\_\_\_  
(Name) (Address)

[who is also member of the Company vide Registered Folio No. /CDC A/c. No. \_\_\_\_\_ (being the member of the Company)] as my / our proxy to attend at and vote for me / us and on my / our behalf at an Annual General Meeting of the Company to be held at the Head Office of the Company, 103-C/II, Gulberg-III, Lahore, on 31 October 2009 at 4:00 p.m. and at any adjournment thereof.

Signature this \_\_\_\_\_ Day of \_\_\_\_\_ 2009.

(Witnesses)

- 1. \_\_\_\_\_
- 2. \_\_\_\_\_

Affix Revenue Stamp of Rupees Five
---------------------------------------

Signature \_\_\_\_\_  
(signature appended should agree with the specimen signature registered with the Company)

**Notes:**

- 1. This Proxy Form, duly completed and signed, must be received at the Registered Office of the Company not later than 48 hours before the time of holding the meeting.
- 2. No person shall act as proxy unless he himself is a member of the Company, except that a corporation may appoint a person who is not a member.
- 3. CDC account holders will further have to follow the guidelines as laid down in Circular No. 1 dated 26 January 2000 issued by the Securities and Exchange Commission of Pakistan.

