

### HALF YEARLY ACCOUNTS

(Un-Audited) 31 December 2003



First Capital Securities Corporation Ltd.

### FIRST CAPITAL SECURITIES CORPORATION LIMITED

HALF YEARLY ACCOUNTS (Un-Audited)

**31 DECEMBER 2003** 

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### First Capital Securities Corporation Limited Company Information

#### **Board of Directors**

Salmaan Taseer Lt. Gen. (R) Humayun Khan Bangash Muhammad Ashraf Ali Sulieman Ahmed Said Al-Hoqani Tariq Malik Fazeel Asif Jah Syed Kashan Kazmi Chairman & Chief Executive Officer

#### Chief Financial Officer

Syed Kashan Kazmi

#### **Audit Committee**

Lt. Gen. (R) Humayun Khan Bangash Fazeel Asif Jah Tariq Malik Chairman Member Member

#### Company Secretary

Adeel K. Baiwa

#### **Auditors**

Taseer Hadi Khalid & Co. Chartered Accountants

#### Legal Advisers

Rehman Saleem & Tarar Advocates

#### Bankers

Standard Chartered Bank Prime Commercial Bank Limited Faysal Bank Limited Muslim Commercial Bank Limited PICIC Commercial Bank Limited Bank of Khyber Saudi Pak Commercial Bank Limited

#### Custodian

Prime Commercial Bank Limited Faysal Bank Limited

#### Registrar and Shares Transfer Office

THK Associates (Pvt.) Limited Ground Floor Sheikh Sultan Trust Building No. 2 Beaumont Road Karachi

**1** (021) 5689021

#### Registered Office/Head Office

103-C/II, Gulberg-III Lahore, Pakistan (042) 5757591-4

Fax: (042) 5757590, 5877920

#### DIRECTORS' REVIEW

The directors of First Capital Securities Corporation Limited (the "Company" or "FCSC") are pleased to present the auditor's reviewed accounts for the half-year ended December 31, 2003 along with 2<sup>nd</sup> quarter accounts.

#### Financial performance

The Period under review saw the Company posting an operating profit of Rs.7.57 million as compared to Rs.1.83 million in the corresponding period last year. Income from money market operations has increased considerably from 5.59 million to Rs.11.49 million, which is an encouraging sign. The after-tax profit is Rs.55.6 million as compared to Rs.52.4 million in the corresponding period last year. The EPS for the current period is Rs.1.18 against Rs.1.12 for the corresponding period last year on its enhanced capital after issue of bonus shares approved by the shareholders on October 31, 2003.

Amongst the associated companies, WorldCALL Communications Limited posted an after tax profit of Rs.91.7 million as compared to Rs.92.3 million in the corresponding period last year. Pace (Pakistan) Ltd. had an after-tax loss of Rs.4.70 million as compared to loss of Rs.2.99 million for the corresponding period last year.

The performance of subsidiary companies has improved with First Capital Equities Ltd. booking an after-tax profit of Rs.14.9 million as compared to Rs.14.1 million for the corresponding period last year and First Capital Investments Ltd booked a profit of Rs.2.87 million as compared to a loss of Rs.0.29 million for the corresponding period last year.

Lanka Securities (Pvt.) Ltd performed exceptionally well with an after tax profit of Rs.25 million (EPS-LKR5.87). Further, it declared a cash dividend of 40% (10% interim, and 30% final).

#### **Future Outlook**

Healthy performance of the capital and real estate markets of the country during the recent past suggests that First Capital Equities Limited and Pace (Pakistan) Ltd. will continue to increase the wealth of our company.

Likewise the end of PTCL's monopoly and deregulation of the telecom sector would enable WorldCALL to commence its LDI project and start telephony services, subject to approvals and licenses from relevant authorities. It is anticipated that as and when these licenses are granted and operations in this connection start, the profitability of the aforementioned companies along with FCSC would improve considerably.

#### Acknowledgement

The half year ended December 31, 2003 has proved to be another successful period for First Capital Securities Corporation Limited. Such progress would have not been possible without the full support all concerned people and organizations. The Board of Directors wishes therefore to take this opportunity to express its appreciation and gratitude to the Company's shareholders for their unwavering support and its employees for their strong commitment and dedication to our company. The Board also thanks all its subsidiary and associated companies for their continued assistance and backing up, from which our company draws its strength and strategic depth.

For and on behalf of the Board of Directors,

**Lahore** 28 February 2004 Salmaan Taseer Chief Executive Officer

#### REVIEW REPORT TO THE MEMBERS

We have reviewed the annexed balance sheet of First Capital Securities Corporation Limited ("the company") as at 31 December 2003 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the "financial statements") for the six months then ended. These financial statements are the responsibility of the company's management. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the International Standard on Auditing applicable to review engagements. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

As explained in note 8.1 the company is exposed to the extent of Rs. 32.2 million in respect of transactions carried out on account of Workers Welfare Fund. In the absence of complete information, we are not in the position to ascertain the extent of provision required at the period end against this exposure.

Based on our review, except for the matter referred in the preceding paragraph, nothing has come to our attention that causes us to believe that the annexed financial statements are not presented fairly, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

### FIRST CAPITAL SECURITIES CORPORATION LIMITED BALANCE SHEET (UN-AUDITED)

#### AS AT 31 DECEMBER 2003

AS AT 31 DECEMBER 2003			
		31 December	30 June
	Note	2003	2003
		Rupees	Rupees
NON CURRENT ASSETS			
	4	8,420,314	7,744,011
OPERATING FIXED ASSETS	5	602,556,627	510,156,290
LONG TERM INVESTMENTS	3	61,035,500	55,181,700
INVESTMENT PROPERTY		1,474,550	866,250
LONG TERM DEPOSITS		673,486,991	573,948,251
CURRENT ASSETS		0,0,400,001	0,0,0,0,0
CORRECT ASSETS			
Marketable securities	6	118,770,172	148,078,663
Advance for purchase of shops		6,162,000	
Advances, deposits, prepayments and other receivables		48,854,506	43,684,696
Accounts receivable		13,214,767	46,780,115
Cash and bank balances		11,410,512	24,889,832
Submit and barn submit		198,411,957	263,433,306
CURRENT LIABILITIES			
to the state of the second section of the sectio		855,273	648,554
Current portion of obligations under finance leases		48,781,869	55,000,000
Short term borrowings- secured		66,776,836	71,435,236
Creditors, accrued and other liabilities		2,018,448	13,345,566
Unclaimed dividend	7	9,344,657	9,248,532
Provision for taxation	,	127,777,083	149,677,888
WORKING CAPITAL		70,634,874	113,755,418
NET CURRENT ASSETS		744,121,865	687,703,669
DEFERRED LIABILITY FOR STAFF			
RETIREMENT GRATUITY		2,520,986	2,108,942
OBLIGATIONS UNDER FINANCE LEASES		1,573,259	1,154,646
CONTINGENCIES AND COMMITMENTS	8	-	•
NET CAPITAL EMPLOYED		740,027,620	684,440,081
REPRESENTED BY:			
SHARE CAPITAL AND RESERVES:			
Share capital			
Authorized			
50,000,000 (2003: 35,000,000) ordinary shares of Rs. 10 each	:h	500,000,000	350,000,000
Issued, subscribed and paid-up capital		469,125,760	339,946,200
Share premium		2,643,800	2,643,800
Reserve for issue of bonus shares			129,179,560
Unappropriated profit		268,258,060	212,670,521
		740,027,620	684,440,081

The annexed notes 1 to 10 form an integral part of these accounts of the company. These financial statements were authorized for issue by the Board of Directors on 28 February 2004.

LAHORE

CHAIRMAN AND CHIEF EXECUTIVE OFFICER

DIRECTOR

## FIRST CAPITAL SECURITIES CORPORATION LIMITED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE PERIOD ENDED 31 DECEMBER 2003

	[	2003		2002		
_ No	ote	Quarter ended 31 December Rupees	Half year ended 31 December Rupees	Quarter ended 31 December Rupees	Half year ended 31 December Rupees	
OPERATING REVENUE		, in page	Hapees	rtupees	nupees	
Financial consultancy services		1,500,000	3,000,000	1,840,000	4,915.000	
Money market brokerage		8,632,830	11,495,665	2,870.800	5,599,989	
Capital gain on investments		5,458,465	5,458,465	346,480	1,190,280	
Dividend income		2,114,021	2,114,021	1,408,000	1,408,000	
Gain on disposal of investment property		-	-	2,496,000	2,496,000	
Net Rental income from investment property		1,359,159	2,613,746	1,398,690	1,398,690	
		19,064,475	24,681,897	10,359,970	17,007,959	
OPERATING EXPENSES		10,666,717	17,113,069	9,170,002	15,179,102	
OPERATING PROFIT		8,397,758	7,568,828	1,189,968	1,828,857	
FINANCIAL CHARGES		2,160,613	4,615,370	956,290	1,551,438	
		6,237,145	2,953,458	233,678	277,419	
OTHER INCOME						
Mark up income		467,447	943,130	944,551	3,623,869	
Exchange gain/ (loss)		2,075	(5,888)	(16,547)	(27.293)	
Gain on disposal of fixed assets		-	359,637	267,693	267,693	
Miscellaneous income		(10,127)	1,508	(159,031)	22,490	
		459,395	1,298,387	1,036,666	3,886,759	
		6,696,540	4,251,845	1,270,344	4,164,178	
Share in profit/ (loss) of associated and						
subsidiary companies		13,160,664	11,502,337	16,149,917	30,108,432	
Gain on fair value adjustment of investment pro	operty	5,853,800	5,853,800	15,963,000	15,963,000	
Unrealized gain on remeasurement of						
marketable securities		6,417,840	34,075,682	264.936	2,772,650	
PROFIT BEFORE TAXATION		32,128,844	55,683,664	33,648,197	53,008,260	
Taxation 7		(67,925)	(96,125)	(498,800)	(550,969)	
PROFIT AFTER TAXATION		32,060,919	55,587,539	33,149,397	52,457,291	
Earnings per share- Basic		0.68	1.18	0.71	1.12	

The annexed notes 1 to 10 form an integral part of these accounts.

### FIRST CAPITAL SECURITIES CORPORATION LIMITED CASH FLOW STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED 31 DECEMBER 2003

	31 December 2003	31 December 2002
CASH FLOW FROM OPERATING ACTIVITIES	Rupees	Rupees
CAST I LOW THOM OF ENAMED ASSISTED		
Profit before taxation	55,683,664	53,008,260
Adjustments for:		
Mark-up expense	4,615,370	1,399,269
Share in loss/(profit) of associated and subsidiary companies	(11,502,337) (34,075,682)	(30,108,432) (2,772,650)
Unrealized gain on remeasurement of marketable securities  Gain on fair value adjustment of investment property	(5,853,800)	(2,772,650)
Dividend	(2,114,021)	- 1
Depreciation	796,834	841,776
Gain on disposal of fixed assets	(359,637)	(267,693)
Provision for gratuity	435,044	259,900
	(48,058,229) 7,625,435	(30,647,830) 22,360,430
(Increase)/decrease in current assets	7,023,403	22,000,400
Marketable securities	63,384,173	126,336,053
Accounts receivable	33,565,348	(24,072,631)
Advances, deposits, prepayments and other receivables	(10,546,266)	(13,005,488)
to an and the support in a support linking	86,403,255	89,257,934
Increase / (decrease) in current liabilities Creditors, accrued and other liabilities	(6,930,501)	(8,801,055)
Cash generated from operations	87,098,189	102,817,309
·		
Gratuity paid	(23,000)	(316,000)
Mark-up paid Taxes paid	(2,343,269) (785,544)	(1,399,269) (824,991)
laxes paid	(100,044)	(024,301)
NET CASH FLOW FROM OPERATING ACTIVITIES	83,946,376	100,277,049
CASH FLOW FROM INVESTING ACTIVITIES		
Capital expenditure	(863,500)	(1,356,500)
Dividend received	2,114,021	885,000
Proceeds from disposal of fixed assets Long term investments	725,000 (80,898,000)	(106,260,513)
Long term investments  Long term deposits	(608,300)	(77,300)
NET CASH USED IN INVESTING ACTIVITIES	(79,530,779)	(106,809,313)
CASH FLOW FROM FINANCING ACTIVITIES		
Dividend paid	(11,327,118)	(141,325)
Proceeds from finance leases	- 1	1,129,000
Repayment against lease finance	(349,668)	(764,084)
NET CASH (USED IN)/FROM FINANCING ACTIVITIES	(11,676,786)	223,591
NET DECREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS AT THE BEGINNING	(7,261,189)	(6,308,673)
OF THE PERIOD	9,889,832	26,754,166
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	2,628,643	20,445,493
Cash and cash equivalents are comprised of the following:		
Cash in hand	39,415	5,199
Bank balances	11,371,097	20,440,294
Short term running finance	(8,781,869)	
-	2,628,643	20,445,493

The annexed notes 1 to 10 form an integral part of these accounts of the company

LAHORE CHAIRMAN AND CHIEF EXECUTIVE OFFICER

DIRECTOR

### FIRST CAPITAL SECURITIES CORPORATION LIMITED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED 31 DECEMBER 2003

			Reserve for		
	Share	Share	Issue of	Unappropriated	i
	Capital	Premium	<b>Bonus Shares</b>	Profit	Total
	Rupees	Rupees	Rupees	Rupees	Rupees
Balance as at 30 June 2002  Net profit for the period ended	339,946,200	2,643,800	-	192,550,716	535,140,716
31 December 2002 Adjustment of profits of an	-	-	-	52,457,291	52,457,291
associated company on adoption of IAS-12	-	100	-	(16,247,400)	(16,247,400)
Balance as at 31 December 2002	339,946,200	2,643,800	-	228,760,607	571,350,607
Balance as at 30 June 2003	339,946,200	2,643,800	129,179,560	212,670,521	684,440,081
Net profit for the period ended 31 December 2003 Issuance of share capital	- 129,179,560	- -	- (129,179,560)	55,587 <sub>1</sub> 539	55,587,539 -
Balance as at 31 December 2003	469,125,760	2,643,800	-	268,258,060	740,027,620

The annexed notes 1 to 10 form an integral part of these accounts.

# FIRST CAPITAL SECURITIES CORPORATION LIMITED NOTES TO THE ACCOUNTS (UN-AUDITED) FOR THE SECOND QUARTER AND SIX MONTHS PERIOD ENDED 31 DECEMBER 2003

#### 1. STATUS AND NATURE OF BUSINESS

First Capital Securities Corporation Limited ("the company") was incorporated in Pakistan on April 11, 1994 as a public limited company under the Companies Ordinance, 1984 and is listed on the Karachi, Lahore and Islamabad stock exchanges. The registered office of the company is situated at Gulberg, Lahore. The company has investments in subsidiaries and associates engaged in brokerage, telecommunication and real estate. In addition the company acts as a broker in the money market.

#### 2. BASIS OF PREPARATION

These financial statements are being presented in condensed form in accordance with the requirements of International Accounting Standard-34 'Interim Financial Reporting'. These financial statements are un-audited and are being submitted to the shareholders, as required under section 245 of The Companies Ordinance, 1984.

#### 3. ACCOUNTING POLICIES

Accounting policies adopted for the preparation of these financial statements are the same as those applied in the preparation of the annual audited accounts of the company for the year ended June 30, 2003.

#### 4. OPERATING FIXED ASSETS

	Note	31 December 2003	31 December 2002
	,	Rupees	Rupees
Opening book value		7,744,011	8,874,599
Add: Additions during the period	4.1	1,838,500	1,356,500
		9,582,511	10,231,099
Less: Disposals during the period (at book value)		365,363	617,307
Depreciation/amortization charged during the period		796,834	841,776
		1,162,197	1,459,083
		8,420,314	8,772,016
4.1Following is the detail of additions during the period			
Computers		-	227,500
Office Equipment		•	
Vehicles		1,838,500	1,129,000
		1,838,500	1,356,500

#### 5. LONG TERM INVESTMENTS

These shares are of Rs. 10 each unless stated otherwise.

	Holding %		Ru	pees
	31 December	3o June	31 December	3o June
Name of Companies	2003	2003	2003	2003
Subsidiary company - Listed				
First Capital Equities Limited				
8,089,800 shares (June 2003: 8,089,800 shares Advance for right issue of shares	) 67.40	67.40	51,423,186 80,898,000	43,211,081
Subsidiary companies - Unlisted			[132,321,186]	43,211,081
First Capital Associates (Private) Limited -Wholly owned				
100,000 shares (June 2003: 100,000 shares)	100.00	100.00	1,772,559	682,822
First Capital Investments Limited				
1,250,000 shares (June 2003: 1,250,000 shares)	65.79	65.79	12,984,943	11,093,430

		Holding %		Rupees		
		31 December	30 June	31 December	30 June	
	•	2003	2003	2003	2003	
	Lanka Securities (Private) Limited-Foreign entity 3,564,900 shares (June 2003: 3,564,900 shares)	51.00	51.00	20,217,154	14,751,945	
	Media Times (Private) Limited Share deposit money 8,000,000 ordinary shares of Rs.10 each	69.74	-	- 58,773,463	80,000,000	
	Associated companies - Listed					
	WorldCALL Communications Limited 30,328,560 shares (June 2003: 33,678,560 shares)	18.52	21.15	301,119,228	284,130,946	
	WorldCALL Broadband Limited					
	1.500,000 ordinary shares of Rs.10 each	1.25	-	15,121,780	15,000,000	
	Associated companies - Unlisted					
	Pace (Pakistan) Limited 5,007,245 shares (June 2003: 5,007,245 shares)	14.80	14.80	58,724,614	59,420,806	
	Bright Star Corporation (Private) Limited 720,000 shares (June 2003: 720,000 shares)	18.00	18.00	1,476,700	1,820,260	
	Pace Supper Mall (Private) Limited					
	4,500 ordinary shares of Rs.10 each	10.00		45,000	45,000	
				602,556,627	510,156,290	
6.	MARKETABLE SECURITIES	-	Note			
	Held for trading Available for sale		6.1 6.2	18,825,968 99,944,203 118,770,171	3,119,018 144,959,645 148,078,663	
6.	Held for trading     Other companies			18,825,968 18,825,968	3,119,018	
6.	2 Available for sale			10,023,300	3,113,016	
	Quoted				40 005 005	
	Subsidiary			83,342,200 11,877,678	49,385,025 64,270,990	
	Associated companies			4,724,325	31,303,630	
	Other companies			99,944,203	144,959,645	

#### 7. TAXATION

The Company's assessments have been finalized up to the assessment year 2002-2003. The tax authorities re-opened the assessment for assessment year 1995-1996 under section 66-A of the Income Tax Ordinance, 1979 and assessed a tax demand of Rs. 4.6 million by allocating expenditure against the capital gains exempt from tax. The Company's appeal in Income Tax appellate Tribunal ("ITAT") was rejected and as a result an additional tax demand of Rs. 1.1 million, being the additional tax under section 89, was created. Company has appealed to the High Court against the ITAT decision on this issue.

Based on the ITAT decision for the assessment year 1995-1996, the tax authorities re-opened the proceedings for assessment year 1996-1997 which is set aside by the CIT (Appeals). Subsequently, based on previous years, tax authorities also reopened the assessment year 1997-1998 & 1998-1999 and raised a tax demand of Rs. 18.5 million against which the Company has filed appeal in ("ITAT"). Based on reopening u/s 68-A, DCIT also assessed the assessment years 1999-2000 to 2002-2003 by allocating expenses to capital gain. The Company has filed appeals in CIT (Appeals) against these orders. Provision has not been made in the accounts for these tax demands. The management is hopeful of favorable outcomes of its appeals.

The Company is also contesting in ITAT for tax of Rs.5.1 million recovered by tax authorities against gain on sale of KSE and LSE memberships by the Company during the assessment year 1997-1998. Provision has not been made against this liability.

As at 31 December 2003, deferred tax asset has not been recorded in view of uncertainty about the availability of taxable profits in the foreseeable future against which such losses could be utilized.

#### 8. CONTINGENCIES AND COMMITMENTS

8.1 During financial year 2002 the senior management of the company was contacted by the National Accountability Bureau in respect of certain transactions in FIBs carried out by the company related to WWF during 1999. On review of related records and information and discussions with the senior management, National Accountability Bureau's investigation concluded that two employees of the company had colluded with WWF officials to defraud WWF.

On the basis of these investigations, National Accountability Bureau required the Company to pay and or guarantee to pay on account of WWF a sum of Rs. 46 million. Keeping in view that public funds were involved and based on legal advice that it was the company's vicarious liability, the company has paid NAB an amount of Rs. 13.8 million and has provided adequate security against the balance amount of Rs. 32.2 million. NAB has confirmed to the Company that the security will be released to the extent of amounts recovered from the parties involved. The sum of Rs. 13.8 million as discussed above was written off in the accounts for the year ended 30 June 2002 whereas provision has not been made for the sum of Rs. 32.2 million as the management is confident that this amount will be ultimately recovered by NAB. The Company remains contingently liable to the extent of Rs. 32.2 million.

8.2 The Securities and Exchange Commission of Pakistan has raised demand of Rs. 0.823 million in respect of tenderable gain under section 224 of the Companies Ordinance, 1984, in respect of purchase and sale of shares of Shaheen Insurance Company Limited, an associated company. The company is contesting this matter and is confident of a favorable outcome.

#### 9. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties comprise of directors, entities over which the directors are able to exercise significant influence, entities with common directors, major shareholders and key management employees. The Company recognizes transactions with related parties at arm's length basis using "Comparable Uncontrolled Price Method". The transactions and balances with related parties other than remuneration under the terms of employment are as follows:

	31 December 2003	31 December 2002
These are made up as follows:	Rupees	Rupees
TRANSACTIONS		
Trading of shares by subsidiary company:		
-Purchases	68,523,615	143,030.065
- Sales	56,081,320	164,295,885
Payments for/against current accounts	61,761,323	17,750,372
Sale of shares to subsidiary company	80,413,000	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Sale of vehicles to associated company	•	764,672
Investments in subsidiaries and associated companies	_	395,282,721
Consultancy fee charged	3,000,000	4,915,000
Mark up income	937,027	4,182,708
Mark up charged by associated companies	335.071	247,332
Dividend from associated companies	2,114,021	241,302
Insurance claim	34.965	·
Commission paid	31,620	•
Service charges paid to associated company	1,193,700	-
BALANCES		
Wholly owned subsidiary company (Receivable)	8,864,789	8,812,439
Other subsidiary companies (Receivables)	669,654	574,901
Other subsidiary companies (Payables)	1,288,407	374,301
Associated companies (Receivables)	17,009,040	10 770 227
Associated companies (Payables)	8,427,782	12,778,337
,	3,427,762	15,536,527

#### 10. GENERAL

10.1Figures have been rounded off to the nearest rupee.

### FIRST CAPITAL SECURITIES CORPORATION LIMITED CONSOLIDATED BALANCE SHEET (UN-AUDITED) AS AT 31 DECEMBER 2003

		31 December 2003	30 June 2003
	Note	Rupees	Rupees
FIVER CARITAL EVERYDITURE			
FIXED CAPITAL EXPENDITURE	4	105 201 070	43,69 <b>6</b> ,7 <b>03</b>
Tangible fixed assets Capital work in progress	4	185,381,879	144,740,517
Capital work in progress		185,381,879	188,437,220
		100,001,010	100, 101,220
NEGATIVE GOODWILL		(78,109,029)	(78,109,029)
LONG TERM INVESTMENTS	6	394,114,002	376,594,263
COST OF CARDS AND ROOMS		56,200,000	56,200,000
INVESTMENTS IN PROPERTY		61,035,500	55,181,700
DEFERRED TAXATION		23,907,436	991,487
LONG TERM DEPOSITS DEFERRED COSTS		13,916,665	7,893,120
DEFERRED COSTS		206,309 471,270,883	235,782
CURRENT ASSETS		4/1,2/0,003	607,424,543
CONNENT AGGETS			
Stock in trade		2,389,738	2,041,931
Marketable securities	7	231,618,885	122,234,220
Advance for purchase of shops		6,162,000	-
Advances, deposits, prepayments and other receivables		83,403,005	139,027,707
Accounts receivables		165,495,611	272,447,990
Cash and bank balances		170,245,532	54,651,567
CURRENT LIABILITIES		659,314,771	590,403,415
CURRENT LIABILITIES  Current maturity of obligations under finance leases		5,107,852	5,216,435
Short term running finance		48,781,869	70,744,479
Creditors, accrued and other liabilities		396,809,395	331,997,243
Dividend payable		2,018,448	13,345,566
Provision for taxation		17,940,997	14,717,911
		470,658,561	436,021,634
NET CURRENT ASSETS		188,656,210	154,381,781
LONG TERM DEPOSITS		742,700	560,700
DEFERRED LIABILITY FOR STAFF RETIREMENT GRATUITY		10,645,641	8,508,214
OBLIGATIONS UNDER FINANCE LEASES		0.770.470	10 145 250
OBLIGATIONS UNDER FINANCE LEASES		8,773,473	10,145,358
CONTINGENCIES AND COMMITMENTS	9	-	•
		825,147,158	742,592,052
REPRESENTED BY:			
SHAREHOLDERS' EQUITY			
Share capital		469,125,760	339,946,200
Share premium		2,643,800	2,643,800
Reserve for issue of bonus shares		-	129,179,560
Unappropriated profit		193,833,324	161,498,350
		665,602,884	633,267,910
MINORITY INTEREST		159,544,274	109,324,142
		825,147,158	742,592,052

The annexed notes 1 to 11 form an integral part of these accounts of the company.

These financial statements were authorized for issue by the Board of Directors on 28 February 2004.

## FIRST CAPITAL SECURITIES CORPORATION LIMITED CONSOLIDATED PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE PERIOD ENDED 31 DECEMBER 2003

	2003		20	002
	Quarter ended 31 December	Half year ended 31 December	Quarter ended 31 December	Half year ended 31 December
	Rupees	Rupees	Rupees	Rupees
REVENUES	89,042,578	165,789,618	34,365,508	66,386,825
DIRECT COSTS	24,065,371	46,980,723		-
GROSS PROFIT	64,977,207	118,808,895	34,365,508	66,386,825
ODEDATING COCTS	50.040.000	110 110 005	07.400.054	01 000 017
OPERATING COSTS	56,340,602	112,113,605	37,166,851	61,890,317
OPERATING PROFIT/(LOSS)	8,636,605	6,695,290	(2,801,343)	4,496,508
OTHER INCOME	132,674	5,717,697	10,137,362	14,869,867
	8,769,279	12,412,987	7,336,019	19,366,375
FINANCIAL CHARGES	5,214,465	10,561,959	1,342,688	2,302,053
	3,554,814	1,851,028	5,993,331	17,064,322
Share in profit of associated companies	12,310,072	17,519,739	10,249,833	35,298,794
Gain on fair value adjustment of investment property	5,853,800	5,853,800	-	-
Unrealized (loss)/gain on re-measurement of				
marketable securities	-	(1,504,705)	2,239,125	6,225,388
PROFIT BEFORE TAXATION	21,718,686	23,719,862	18,482,289	58,588,504
Taxation	(22,205,215)	(19,277,775)	553,948	761,117
PROFIT AFTER TAXATION	43,923,901	42,997,637	17,928,341	57,827,387
MINORITY INTEREST	(8,349,548)	(8,864,087)	(9,507,950)	(6,261,925)
PROFIT ATTRIBUTABLE TO HOLDING COMPANY				
TRANSFERRED TO RESERVES	35,574,353	34,133,550	8,420,391	51,565,462
Farainga pay ahara Pasia	0.70	0.73	0.40	1.10
Earnings per share-Basic	0.76	0.73	0.18	1.10

The annexed notes 1 to 11 form an integral part of these accounts of the company.

### FIRST CAPITAL SECURITIES CORPORATION LIMITED CONSOLIDATED CASH FLOW STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED 31 DECEMBER 2003

	31 December 2003	2002
	Rupees	Rupees
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation  Adjustments for non cash and other items:	23,719,862	58,588,504
Depreciation	13,076,495	3,518,164
(Surplus)/deficit on re-measurment of marketable securities	1,504,705	(15,963,000)
Provision for bad debts	-	1,377,966
Surplus on revaluation of investment properties	(5,853,800)	(6,225,388)
(Gain) on sale of fixed assets	(443,616)	(447,429)
Share in profit of associated companies	(17,519,739)	(19,335,794)
Provision for gratuity	1,842,996	873,957
,	(7,392,959)	(36,201,524)
Adjustments for working capital items:		
Increase in stock in trade	(347,807)	-
(Increase)/decrease in short term investments/marketable securities	(109,384,665)	102,081,194
Increase in advance for Pace shops	(6,162,000)	- 1
Increase in advances, deposits, prepayments and other receivables	75,624,702	(5,413,065)
Increase/(decrease) in accounts receivables	207,850,379	(98,050,902)
Increase/(decrease) in creditors, accrued and other liabilities	70,579,614	88,227,195
	238,160,223	86,844,422
	254,487,126	109,231,402
Gratuity paid	(244,980)	(652,200)
Tax paid	(785,544)	(1,472,458)
NET CASH FLOW FROM OPERATING ACTIVITIES:	253,456,602	107,106,744
CASH FLOW FROM INVESTING ACTIVITIES:		(= ====================================
Fixed capital expenditure	(11,392,790)	(5,858,058)
Proceeds from sale of fixed assets	1,028,021	1,855,500
Proceeds from sale of First Capital Equities Limited	-	19,080,000
Investments property	(5,853,800)	(12,486,575)
Increase in long term investments	(80,898,000)	(106,260,513)
Long term deposits	(6,023,545)	292,478
Deferred expenses incurred	29,473	
NET CASH FLOW FROM INVESTING ACTIVITIES:	(103,110,641)	(103,377,168)
CARL EL CIM EDOM CINANOINO ACTIVITICO		
CASH FLOW FROM FINANCING ACTIVITIES:	(1,480,468)	(159,450)
Net proceeds from lease finance facilities	1 1 1	[[ (159,450)
Proceeds from advance for issue of shares	18,200	(141,325)
Dividend paid	(11,327,118)	(300,775)
NET CASH FLOW FROM FINANCING ACTIVITIES:	137,556,575	3,428,801
NET INCREASE IN CASH AND CASH EQUIVALENTS	137,336,373	3,420,001
CASH AND CASH EQUIVALENTS AT THE		
BEGINNING OF THE PERIOD	(16,092,912)	84,253,296
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	121,463,663	87,682,097
ONOTI AND ONOTI EGOTALENTO AT THE END OF THE FEMOLOGICAL		
CASH AND CASH EQUIVALENTS		
Cash and bank balance	170,245,532	91,272,768
Short term running finance	(48,781,869)	(3,590,671)
· •	121,463,663	87,682,097

The annexed notes 1 to 11 form an integral part of these accounts of the company.

LAHORE

CHAIRMAN AND CHIEF EXECUTIVE OFFICER

DIRECTOR

## FIRST CAPITAL SECURITIES CORPORATION LIMITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED 31 DECEMBER 2003

	Share Capital	Share Premium	Reserve for Issue of Bonus Shares	Unappropriat Profit	ed Total
	Rupees	Rupees	Rupees	Rupees	Rupees
Balance as at 30 June 2002	339,946,200	2,643,800		143,594,896	486,184,896
Profit for the period  Adjustment for Dilution in investment	-	-	-	51,565,462	51,565,462
in First Capital Equities United Adjustment of profits of an	-	-	-	15,204,897	15,204,897
associated company on adoption of IAS-12	_	_		(16,247,400)	(16,247,400)
Adjustment for exchange difference	-	-	-	(571,412)	(571,412)
Balance as on 31 December 2002	339,946,200	2,643,800	-	193,546,443	536,136,443
Balance as at 30 June 2002	339,946,200	2,643,800	-	143,594,896	486,184,896
Adjustment of profits of an					
associated company on adoption of IAS-12	-	-		(16,247,400)	(16,247,400)
Profit for the year  Transfer to reserves for issue of bonus shares	•	•	-	165,679,643	165,679,643
Interim declaration -Final declaration	•		67,989,240 61,190,320	(67,989,240) (61,190,320)	
Adjustment for exchange difference		-	-	(2,387,353)	(2,387,353)
Adjustment of dilution of investment in First Capital Equities Limited		_	_	38,124	38,124
Balance as at 30 June 2003	339,946,200	2,643,800	129,179,560	161,498,350	633,267,910
Destitute and a second		-,,	2-1	, ,	
Profit for the period  Adjustment for exchange difference	-	-	•	34,133,550	34,133,550
Issuance of share capital	129,179,560	-	129,179,5 <b>60)</b>	(1,798,5 <b>76)</b> -	(1,798,576) -
Balance as at 31 December 2003	469,125,760	2,643,800		193,833,324	665,602,884

The annexed notes 1 to 11 form an integral part of these accounts of the company.

# FIRST CAPITAL SECURITIES CORPORATION LIMITED NOTES TO THE CONSOLIDATED ACCOUNTS (UN-AUDITED) FOR THE SECOND QUARTER AND SIX MONTHS PERIOD ENDED 31 DECEMBER 2003

#### 1. STATUS AND NATURE OF BUSINESS

First Capital Securities Corporation Limited ("the parent company") was incorporated in Pakistan on April 11, 1994 as a public limited company under the Companies Ordinance, 1984 and is listed on the Karachi, Lahore and Islamabad stock exchanges. The registered office of the company is situated at Gulberg, Lahore. The parent company has investments in subsidiaries and associates engaged in brokerage, telecommunication and real estate. In addition, the company acts as a broker in the money market.

#### 2. BASIS OF PREPARATION

These financial statements have been prepared in accordance with the directives issued by the Securities and Exchange Commission of Pakistan (SECP) and as per the requirements of International Accounting Standard-34 Interim Financial Reporting.

#### 3. ACCOUNTING POLICIES

Accounting policies adopted for the preparation of these financial statements are the same as those applied in the preparation of the annual audited accounts of the company for the year ended June 30, 2003.

31 December 31 December

2002

Rupees

2003

Rupees

4.	OPERATING FIXED ASSETS		
	Opening book value	43,696,703	49,202,965
	Add: Additions during the period	180,761,649	5,475,773
	, tan 1 tan	224,458,352	54,678,738
	Less: Disposals /transfers during the period	25,999,978	1,408,071
	Depreciation/amortization charged during the period	13,076,495	3,518,164
	=======================================	39,076,473	4,926,235
		185,381,879	49,752,503

#### 5 SUBSIDIARY COMPANIES

Following subsidiary companies have been consolidate in the accounts of the parent company:

	Percentage of Holding		
•	31 December 2003	3o June 2003	
First Capital Equities Limited	67.39	67.39	
First Capital Associates (Private) Limited	100.00	100.00	
First Capital Investments Limited	65.79	65.79	
Lanka Securities (Private) Limited-Foreign entity	51.00	51.00	
Media Times (Private) Limited	69.74	72.17	

#### 6. LONG TERM INVESTMENTS

These shares are of Rs. 10/- each unless stated otherwise.

	_	Holding %		Rupees	
		31 December 2003	30 June 2003	31 December 2003	30 June 2003
		2000	2003	2003	2003
	Associated companies - Listed				
	First Capital Mutual Fund Limited 1,500,000 shares (June 2003: 1,500,000 share	10.00 es)	10.00	14,861,616	13,275,661
	WorldCALL Communications Limited 30,328,560 shares (June 2003; 33,678,560 sh.	ares) 18.52	21.15	301,119,228	284,130,946
	WorldCALL Broadband Limited 1,500,000 ordinary shares of Rs.10 each	1.25		15,121,780	15,000,000
	Associated companies - Unlisted				
	Pace (Pakistan) Limited				
	5,007,245 shares (June 2003: 5,007,245 share	s) <b>14.95</b>	14.95	58,862,561	59,516,623
	<b>Bright Star Corporation (Private) Limited</b> 580,000 shares (June 2003: 580,000 shares)	32.5	32.5	4,103,817	4,626,033
	Pace Supper Mall (Private) Limited				
	4,500 ordinary shares of Rs.10 each	10.00		45,000	45,000
			-	394,114,002	376,594,263
7.	MARKETABLE SECURITIES				
	Held for trading			93,071,450	10,824,376
	Available for sale		-	138,547,435 231,618,885	111,409,844 122,234,220

#### 8. TAXATION

#### First Capital Securities Corporation Limited - The Parent Company

The parent company's assessments have been finalized up to the assessment year 2002-2003. The tax authorities re-opened the assessment for assessment year 1995-1996 under section 66-A of the Income Tax Ordinance, 1979 and assessed a tax demand of Rs. 4.6 million by allocating expenditure against the capital gains exempt from tax. The company's appeal in Income Tax Appellate Tribunal ("ITAT") was rejected and as a result an additional tax demand of Rs. 1.1 million, being the additional tax under section 89, was created. Company has appealed to the High Court against the ITAT decision on this issue.

Based on the ITAT decision for the assessment year 1995-1996, the tax authorities re-opened the proceedings for assessment year 1996-1997 which is set aside by the CIT (Appeals). Subsequently, based on previous years, tax authorities also reopened the assessment years 1997-1998 & 1998-1999 and raised a tax demand of Rs. 18.5 million against which the company has filed appeal in ("ITAT"). Based on reopening u/s 66-A, DCIT also assessed the assessment years 1999-2000 to 2002-2003 by allocating expenses to capital gain. The company has filed appeals in CIT (Appeals) against these orders. Provision has not been made in the accounts for these tax demands. The management is hopeful of favorable outcomes of its appeals.

The company is also contesting in ITAT for tax of Rs.5.1 million recovered by tax authorities against gain on sale of KSE and LSE memberships by the company during the assessment year 1997-1998. Provision has not been made against this liability.

As at 31 December 2003, deferred tax asset has not been recorded in view of uncertainty about the availability of taxable profits in the foreseeable future against which such losses could be utilized.

#### 9. CONTINGENCIES AND COMMITMENTS

- 9.1 During financial year 2002 the senior management of the company was contacted by the National Accountability Bureau in respect of certain transactions in FIBs carried out by the company related to WWF during 1999. On review of related records and information and discussions with the senior management, National Accountability Bureau's investigation concluded that two employees of the company had colluded with WWF officials to defraud WWF.
  - On the basis of these investigations, National Accountability Bureau required the company to pay and or guarantee to pay on account of WWF a sum of Rs. 46 million. Keeping in view that public funds were involved and based on legal advice that it was the company's vicarious liability, the company has paid NAB an amount of Rs. 13.8 million and has provided adequate security against the balance amount of Rs. 32.2 million. NAB has confirmed to the company that the security will be released to the extent of amounts recovered from the parties involved. The sum of Rs. 13.8 million as discussed above was written off in the accounts for the year ended 30 June 2002 whereas provision has not been made for the sum of Rs. 32.2 million as the management is confident that this amount will be ultimately recovered by NAB. The company remains contingently liable to the extent of Rs. 32.2 million.
- 9.2 The Securities and Exchange Commission of Pakistan has raised demand of Rs. 0.823 million in respect of tenderable gain under section 224 of the Companies Ordinance, 1984, in respect of purchase and sale of shares of Shaheen Insurance Company Limited, a related party. The company is contesting this matter and is confident of a favorable outcome.

#### 9.3 First Capital Equities Limited

There were no changes in Contingencies and Commitments disclosed in the annual accounts for the year ended 30 June 2003 and quarterly accounts for the period ended 30 September 2003.

#### 10. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

Related parties comprise of directors, entities over which the directors are able to exercise significant influence, entities with common directors, major shareholders and key management employees. The company recognizes transactions with related parties at arm's length basis using "Comparable Uncontrolled Price Method". The transactions and balances with related parties other than remuneration under the terms of employment are as follows:

Sales   Sale		31 December 2003	31 December 2002
TRANSACTIONS           Trading of shares by subsidiary company:		Rupees	Rupees
TRANSACTIONS           Trading of shares by subsidiary company:	Those are made up as follows:		
Trading of shares by subsidiary company:         68,523,615         143,030,065           - Purchases         56,081,320         164,295,885           Sales Brokerage Income         184,979         389,975           Payments for/against current accounts         61,761,323         18,267,880           Balances receivable from         9,534,443         39,439,968           Subsidiary companies         17,009,040         18,176,411           Balances payable to         1,288,407         665,251           Associated companies         1,288,407         665,251           Associated companies         1,288,407         7,074,508           Sale of shares to subsidiary company         80,413,000         -           Sale of vehicles to associated company         -         764,672           Investments in subsidiaries and associated companies         3,000,000         4,915,000           Mark up income         937,027         4,182,708           Mark up income         937,027         4,182,708           Mark up charged         33,001         302,858           Dividend from associated companies         2,114,021         -           Insurance claim         34,965         -           Commission paid         31,620         -			
- Purchases - 5ales - 5ales - 56,81,320			
- Sales Brokerage Income Balances receivable from Subsidiary companies Associated companies Sale of shares to subsidiary company Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associated companies Sale of vehicles to associated company Investments in subsidiaries and associa		68,523,615	143,030,065
Brokerage Income 184,979 389,975 Payments for/against current accounts 61,761,323 18,267,880  Balances receivable from 9,534,443 39,439,968 Associated companies 17,009,040 18,176,411  Balances payable to 1,288,407 665,251 Associated companies 8,427,782 7,074,508  Sale of shares to subsidiary company 80,413,000 - 764,672  Sale of vehicles to associated company - 764,672 Investments in subsidiaries and associated companies 33,000,000 4,915,000  Mark up income 937,027 4,182,708  Mark up charged 335,071 302,858  Dividend from associated companies 1,114,021 - 1  Insurance claim 34,965 - 1  Commission paid 1,128,879 1,128,879  Service charges paid to associated company 1,193,700 1,128,879  Everyor Companies 1,193,700 1,128,879  Service charges paid to associated company 1,193,700 1,128,879		56,081,320	164,295,885
Payments for/against current accounts         61,761,323         18,267,880           Balances receivable from         9,534,443         39,439,968           Associated companies         17,009,040         18,176,411           Balances payable to         1,288,407         665,251           Subsidiary companies         1,288,407         665,251           Associated companies         4,427,782         7,074,508           Sale of shares to subsidiary company         80,413,000         -           Sale of vehicles to associated company         -         764,672           Investments in subsidiaries and associated companies         -         395,282,721           Consultancy fee charged         3,000,000         4,915,000           Mark up income         937,027         4,182,708           Mark up charged         335,071         302,858           Dividend from associated companies         2,114,021         -           Insurance claim         34,965         -           Commission paid         31,620         -           Service charges paid to associated company         1,128,879         1,128,879	T-1		389,975
Balances receivable from           Subsidiary companies         9,534,443         39,439,968           Associated companies         17,009,040         18,176,411           Balances payable to         1,288,407         665,251           Associated companies         1,288,407         665,251           Associated companies         8,427,782         7,074,508           Sale of shares to subsidiary company         80,413,000         -           Sale of vehicles to associated company         -         395,282,721           Investments in subsidiaries and associated companies         -         395,282,721           Consultancy fee charged         330,000,000         4,915,000           Mark up income         937,027         4,182,708           Mark up charged         335,071         302,858           Dividend from associated companies         2,114,021         -           Insurance claim         34,965         -           Commission paid         31,620         -           Service charges paid to associated company         1,128,879		61,761,323	18,267,880
Subsidiary companies         9,534,443         39,439,968           Associated companies         17,009,040         18,176,411           Balances payable to         1,288,407         665,251           Subsidiary companies         1,288,407         665,251           Associated companies         8,427,782         7,074,508           Sale of shares to subsidiary company         -         764,672           Investments in subsidiaries and associated companies         -         395,282,721           Consultancy fee charged         3,000,000         4,915,000           Mark up income         937,027         4,182,708           Mark up charged         335,071         302,858           Dividend from associated companies         2,114,021         -           Insurance claim         34,965         -           Commission paid         31,620         -           Service charges paid to associated company         1,128,879         1,128,879			, ,
Associated companies 17,009,040 18,176,411  Balances payable to Subsidiary companies 1,288,407 665,251  Associated companies 8,427,782 7,074,508  Sale of shares to subsidiary company 80,413,000 - Sale of vehicles to associated company - 764,672  Investments in subsidiaries and associated companies - 395,282,721  Consultancy fee charged 3,000,000 4,915,000  Mark up income 937,027 4,182,708  Mark up charged 335,071 302,858  Dividend from associated companies 2,114,021 - Insurance claim 34,965 - Commission paid 31,620 - Service charges paid to associated company 1,193,700 1,128,879  Service charges paid to associated company 1,193,700 1,128,879	<del></del>	9,534,443	39,439,968
Resolution Companies Rail Companies Rail Companies Rail Companies         1,288,407         665,251           Associated companies         1,288,407         665,251           Associated companies         8,427,782         7,074,508           Sale of shares to subsidiary company         80,413,000         -           Sale of vehicles to associated company         -         764,672           Investments in subsidiaries and associated companies         -         395,282,721           Consultancy fee charged         33,000,000         4,915,000           Mark up income         937,027         4,182,708           Mark up charged         335,071         302,858           Dividend from associated companies         2,114,021         -           Insurance claim         34,965         -           Commission paid         31,620         -           Service charges paid to associated company         1,198,700         1,128,879	· · · · · · · · · · · · · · · · · · ·	17,009,040	18,176,411
Subsidiary companies         1,288,407         665,251           Associated companies         8,427,782         7,074,508           Sale of shares to subsidiary company         80,413,000         -           Sale of vehicles to associated company         764,672           Investments in subsidiaries and associated companies         -         395,282,721           Consultancy fee charged         3,000,000         4,915,000           Mark up income         937,027         4,182,708           Mark up charged         335,071         302,858           Dividend from associated companies         2,114,021         -           Insurance claim         34,965         -           Commission paid         31,620         -           Service charges paid to associated company         1,193,700         1,128,879		,,	
Sale of shares to subsidiary company Sale of shares to subsidiary company Sale of whicles to associated company Sale of whicles to associated company Investments in subsidiaries and associated companies Consultancy fee charged Mark up income Mark up charged Mark up charged Dividend from associated companies Insurance claim Commission paid Service charges paid to associated company 1,193,700 1,128,879	, ,	1.288.407	665,251
Sale of shares to subsidiary company       80,413,000       -         Sale of vehicles to associated company       -       764,672         Investments in subsidiaries and associated companies       -       395,282,721         Consultancy fee charged       3,000,000       4,915,000         Mark up income       937,027       4,182,708         Mark up charged       335,071       302,858         Dividend from associated companies       2,114,021       -         Insurance claim       34,965       -         Commission paid       31,620       -         Service charges paid to associated company       1,193,700       1,128,879		, ,	7.074,508
Sale of vehicles to associated company       -       764,672         Investments in subsidiaries and associated companies       -       395,282,721         Consultancy fee charged       3,000,000       4,915,000         Mark up income       937,027       4,182,708         Mark up charged       335,071       302,858         Dividend from associated companies       2,114,021       -         Insurance claim       34,965       -         Commission paid       31,620       -         Service charges paid to associated company       1,193,700       1,128,879	Associated companies	-, ,	.,
Sale of vehicles to associated company       764,672         Investments in subsidiaries and associated companies       395,282,721         Consultancy fee charged       3,000,000       4,915,000         Mark up income       937,027       4,182,708         Mark up charged       335,071       302,858         Dividend from associated companies       2,114,021       -         Insurance claim       34,965       -         Commission paid       31,620       -         Service charges paid to associated company       1,193,700       1,128,879	Sale of shares to subsidiary company	80,413,000	-
Investments in subsidiaries and associated companies         -         395,282,721           Consultancy fee charged         3,000,000         4,915,000           Mark up income         937,027         4,182,708           Mark up charged         335,071         302,858           Dividend from associated companies         2,114,021         -           Insurance claim         34,965         -           Commission paid         31,620         -           Service charges paid to associated company         1,193,700         1,128,879		-	764,672
Consultancy fee charged         3,000,000         4,915,000           Mark up income         937,027         4,182,708           Mark up charged         335,071         302,858           Dividend from associated companies         2,114,021         -           Insurance claim         34,965         -           Commission paid         31,620         -           Service charges paid to associated company         1,193,700         1,128,879		-	395,282,721
Mark up income         937,027         4,182,708           Mark up charged         335,071         302,858           Dividend from associated companies         2,114,021         -           Insurance claim         34,965         -           Commission paid         31,620         -           Service charges paid to associated company         1,193,700         1,128,879	•	3,000,000	4,915,000
Mark up charged         335,071         302,858           Dividend from associated companies         2,114,021         -           Insurance claim         34,965         -           Commission paid         31,620         -           Service charges paid to associated company         1,193,700         1,128,879	•	937,027	4,182,708
Dividend from associated companies         2,114,021         -           Insurance claim         34,965         -           Commission paid         31,620         -           Service charges paid to associated company         1,193,700         1,128,879		335,071	302,858
Insurance claim         34,965           Commission paid         31,620           Service charges paid to associated company         1,193,700         1,128,879		2,114,021	•
Commission paid 31,620 - Service charges paid to associated company 1,193,700 1,128,879		34,965	*
Service charges paid to associated company 1,193,700 1,128,879		31,620	-
		1,193,700	1,128,879
	Group pool expenses	730,320	1,125,879

#### 11. GENERAL

Figures have been rounded off to the nearest rupee.

LAHORE

CHAIRMAN AND CHIEF EXECUTIVE OFFICER

DIRECTOR