

# FIRST CAPITAL EQUITIES LIMITED

# INTERIM FINANCIAL INFORMATION FOR THE HALF YEAR ENDED

**DECEMBER 31, 2007** 

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# FIRST CAPITAL EQUITIES LIMITED

# **COMPANY INFORMATION**

Board of Directors Mian Ehsan ul Haq

Chairman & Chief Executive Officer

Farooq Bin Habib Ashraf Liaquat Ali Khan

Suhail Ahmed Ahsan Zia Mazhar Abbas

Muhammad Zubair Khalid

Chief Financial Officer Mazhar Abbas

Audit Committee Muhammad Zubair Khalid

Suhail Ahmed Ahsan Zia

Company Secretary Syed Akbar Naqi

**Auditors** Ford Rhodes Sidat Hyder & Co.

Chartered Accountants

Legal Advisers Tassawur Ali Hashmi

Advocates, Karachi

Bankers ABN AMRO Bank Limited

Arif Habib Bank Limited Askari Bank Limited Bank Alfalah Limited Faysal Bank Limited

Habib Metropolitan Bank Limited

JS Bank Limited KASB Bank Limited MCB Bank Limited Mybank Limited NIB Bank Limited Soneri Bank Limited

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

Registered Office 103-C/II, Gulberg-III

Lahore, Pakistan Tele: +92-42-5757591-4

Fax: +92-42-5757590, 5877920

**Corporate Office** 4<sup>th</sup> Floor, Block B, C & D

Lakson Square Building No.1 Sarwar Shaheed Road, Karachi Tele: +92-21-111 226 226 Fax: +92-21-5656710

Registrar and Shares Transfer Office Corplink (Pvt.) Limited

Wings Arcade,1-K,

Commercial Model Town, Lahore

# **DIRECTORS' REVIEW**

In the course of the half year ending December 31st, 2007, the Karachi Stock Exchange 100 Index traded within a broad range of 2,860 points. Volatile movements brought about a low of 11,955 points and a high of 14,815 points, closing 2% higher than the preceding period of June 2007. A leading contributor to this instability was the emergency declared on November 3rd, 2007, and the assassination of Ms. Bhutto in Rawalpindi on December 27th, 2007.

During the six months under review, the average volumes traded daily on the KSE-100 index were 258 million shares, translating to Rs. 25 billion (US\$ 413 million) daily turnover, marking a growth of 52% in shares and an increase of 29% in rupee terms on a YoY basis. Turnover on the futures counter recorded a daily average of 51 million shares (Rs. 8 billion or US\$ 131 million). The Continuous Funding System (CFS) averaged 11% during 1HFY08 versus that of 15% in the previous year. The annualized weighted average rate on ready future spreads was recorded at 5% as against 9% during 1HFY07.

### FINANCIAL HIGHLIGHTS

Particulars	December 2007	December 2007 December 2006		(Increase)
	F	Rupees in millions	*	% Age
Brokerage Income	353.7	139.5	214.2	154
Gain on Investments	72.9	29.2	43.7	150
Profit after Taxation	254.0	73.1	180.9	247
Earnings per Share	2.94	0.97	1.97	203

<sup>\*</sup> All figures are Rupees in Millions except Earnings per Share

Your company's brokerage income has grown expotentially over the last 6 months crossing the Rs. 350 million mark. This in-turn has enhanced the annualized return on equity to 39% as compared to 22% in the corresponding period last year. Our successful track record to-date is due to FCEL's outstanding team whose focus and drive sets new standards in the industry, thereby positioning themselves as market leaders. These shared values compel us to constantly strive towards efficiencies accrediting your company with a PACRA rating of "A" for long term and "A-1" for short term.

In this rapidly changing and evolving market place, your company has applied for regulatory approvals for Real Estate Investment Trusts (REITs), Commodity Brokerage and Investment Finance Services to capitalize on opportunities that broaden the scope of financial activities, enabling us to mobilize capital and compete beyond the stock brokerage business.

The Board of Directors wish to place on record their appreciation to the shareholders along with the regulator and the Karachi and Lahore Stock Exchange (Guarantee) Limited for their continued support. Most importantly, the Board would like to extend its appreciation to every member of the FCEL family whose loyalty and dedication has been the principal basis your company outperforms the market and gives you the edge over your competitors. This team is a unique asset who never compromise on the quality of their work.

Finally, I take great pleasure in announcing the re-election of the existing board for a further period of three years.

For and on behalf of the Board

Lahore February 27, 2008 Mian Ehsan UI Haq
Chief Executive Officer

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# FIRST CAPITAL EQUITIES LIMITED REPORT TO THE MEMBERS ON REVIEW OF INTERIM FINANCIAL INFORMATION

#### Introduction

We have reviewed the accompanying interim condensed balance sheet of **First Capital Equities Limited** as at **December 31**, **2007** and the related interim condensed statement of income, interim condensed statement of changes in equity and interim condensed cash flow, together with the notes forming part thereof (herein after referred to as "interim financial information") for the half year then ended. Managemenet is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan. Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Place: Lahore FORD RHODES SIDAT HYDER & CO.
Date: February 27, 2008 CHARTERED ACCOUNTANTS

# FIRST CAPITAL EQUITIES LIMITED INTERIM CONDENSED BALANCE SHEET AS AT DECEMBER 31, 2007

	Note	Un-Audited December 31, 2007 Rupees	Audited June 30, 2007 Rupees
ASSETS			
NON - CURRENT ASSETS			
Property and equipment	4	222,003,308	164,150,662
Stock exchange membership card and room	_	40,700,000	40,700,000
Investment - available for sale Long term loan - Unsecured, considered good	5	121,767,150 10,190,000	33,159,280 10,190,000
Long term deposits and advances	6	144,730,924	80,636,489
Long torm doposito and davaness	Ū	539,391,382	328,836,431
CURRENT ASSETS			
Trade debts - Unsecured		792,066,597	219,273,835
Investments	7	657,624,060	586,020,087
Advances, deposits, prepayments and		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,
other receivables	8	270,700,619	967,247,994
Advance income tax		39,264,425	37,895,807
Placements	9	2,028,992,000	1,158,750,000
Interest accrued		28,153,634	13,322,216
Cash and bank balances		354,938,000	145,267,054
		4,171,739,335	3,127,776,993
TOTAL ASSETS		4,711,130,717	3,456,613,424
EQUITY AND LIABILITIES			
Authorised share capital	10	900,000,000	650,000,000
Issued, subscribed and paid up share capital	11	864,252,000	540,157,500
Share Premium		90,026,250	90,026,250
Unappropriated Profit		598,585,943	668,631,335
TOTAL EQUITY		1,552,864,193	1,298,815,085
NON - CURRENT LIABILITIES			
Long term financing - Secured		-	3,240,000
Staff retirement benefits		15,801,138	14,047,408
CURRENT LIABILITIES		15,801,138	17,287,408
Trade and other payables		277,598,285	421,952,126
Liabilities against repurchase agreements - Secured	12	814,992,000	923,750,000
Short term borrowings - Secured	13	1,978,458,609	752,325,328
Current portion of long term financing		-	5,040,000
Interest accrued		51,697,110	19,798,677
Current maturity of liabilities against assets			
subject to finance lease Provision for taxation		10.710.200	110,072
FIGUISION FOR TAXALION		19,719,382 3,142,465,386	17,534,728 2,140,510,931
		3,142,403,300	2,140,010,931
CONTINGENCIES AND COMMITMENTS	14	-	-
TOTAL EQUITY AND LIABILITIES		4,711,130,717	3,456,613,424

The annexed notes from 1 to 18 form an integral part of this interim financial information.

Lahore

Chief Executive

10....baur Director

# FIRST CAPITAL EQUITIES LIMITED INTERIM CONDENSED PROFIT AND LOSS ACCOUNT - (Un-audited) FOR THE HALF YEAR ENDED DECEMBER 31, 2007

	SIX MONTHS ENDED		THREE MONTHS ENDED		
	December 31, December 31,		December 31,	December 31,	
Note	2007	2006	2007	2006	
	Rupees	Rupees	Rupees	Rupees	
INCOME					
Brokerage income	353,715,548	139,492,740	210,871,874	65,750,496	
Capital loss	(149,822)	(49,600)	-	(43,609)	
Income on continuous					
funding system placements	31,558	6,694,600	-	5,270,976	
Other operating income	106,761,635	70,568,053	64,006,446	44,382,235	
	460,358,919	216,705,793	274,878,320	115,360,098	
Unrealized gain / (loss) on					
re-measurement of					
investments at fair value					
through profit or loss	73,146,141	29,209,123	74,591,154	(379,686)	
	533,505,060	245,914,916	349,469,474	114,980,412	
EXPENDITURE					
Operating expenses	135,090,281	87,775,674	75,002,411	47,684,772	
Finance cost	115,553,546	58,995,487	71,504,970	30,085,484	
	250,643,827	146,771,161	146,507,381	77,770,256	
PROFIT BEFORE TAXATION	282,861,233	99,143,755	202,962,093	37,210,156	
Taxation	28,812,125	26,066,590	16,269,071	13,663,171	
PROFIT AFTER TAXATION	254,049,108	73,077,165	186,693,022	23,546,985	
EARNINGS PER SHARE -					
BASIC AND DILUTED 16	2.94	0.97	2.16	0.31	

The annexed notes from 1 to 18 form an integral part of this interim financial information.

Chief Executive

Manbari Director

# FIRST CAPITAL EQUITIES LIMITED INTERIM CONDENSED CASH FLOW STATEMENT - (Un-audited) FOR THE HALF YEAR ENDED DECEMBER 31, 2007

	SIX MONTHS ENDED	
	December 31, 2007	December 31, 2006
	Rupees	Rupees
CASH FLOW FROM OPERATING ACTIVITIES		
Funds generated from operations Profit before taxation	202 064 222	00 142 755
Profit before taxation	282,861,233	99,143,755
Add: Items not involved in movement of funds Depreciation	8,444,718	5,023,398
Unrealised gain on re-measurement of investments		
at fair value through profit or loss	(73,146,141)	(29,209,123)
Provision for doubtful debts written back	(007.450)	(8,104,202)
Dividend income	(927,469)	(5,639,145
Interest accrued	(105,000,903)	(52,780,061
Interest expense Gain on sale of property and equipment	115,553,546 (170,000)	58,995,487 (474,078
Gain on foreign currency transalation	(22,000)	(474,076
Provision for gratuity	2,722,980	1,851,077
1 Tovision for grataity	(52,545,269)	(30,336,647
	230,315,964	68,807,108
Decrease / (Increase) in current assets	200,010,004	00,007,100
Investments at fair value through profit or loss	(5,101,831)	(54,365,289
Trade debts - Unsecured	(572,792,762)	(162,564,551
Advances, deposits, prepayments and other receivables	703,213,373	(43,854,599
	125,318,780	(260,784,439
(Decrease) / increase in current liabilities in trade and other payables	(144,353,841)	465,307
Cash generated from / (used in) operations	211,280,903	(191,512,024
Dividend received	927,469	5,599,145
Interest received	90,169,485	52,997,091
Finance cost paid	(83,655,113)	(54,741,486
Gratuity paid	(969,250)	(306,560
Taxes paid	(27,996,089)	(25,384,748
Net cash generated from / (used in) operating activities	189,757,405	(213,348,582
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisition of property and equipment	(66,297,364)	(13,356,242
Proceeds from sale of property and equipment	170,000	1,280,000
Investments available for sale	(88,607,870)	-
Placements	(870,242,000)	(132,358,480
Long term deposits and advances	(64,094,435)	(484,000
Net cash used in investing activities	(1,089,071,669)	(144,918,722
CASH FLOWS FROM FINANCING ACTIVITIES		
Liabilities against assets subject to finance lease	(110,072)	(187,322
Long term finance obtained	(8,280,000)	(2,520,000
Liabilities against repurchase agreements	(108,758,000)	95,000,000
Short term borrowings	1,226,133,281	251,642,849
Net cash generated from financing activities	1,108,985,209	343,935,527
Net increase / (decrease) in cash and cash equivalents	209,670,945	(14,331,777
CASH AND CASH EQUIVALENTS AT THE		
BEGINNING OF THE PERIOD	145,267,054	240,366,410
CASH AND CASH EQUIVALENTS AT THE		
END OF THE PERIOD	354,938,000	226,034,633

The annexed notes from 1 to 18 form an integral part of this interim financial information.

Lahore

Chief Executive

Mulbaur Director

Lahore

# FIRST CAPITAL EQUITIES LIMITED INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY - (Un-audited) FOR THE HALF YEAR ENDED DECEMBER 31, 2007

		Capita	Capital reserves		
	Issued, sub- scribed and paid up capital	Share premium	Reserve for issue of bonus shares	Un-appropriated profit	Total
_			Rupees		
Balance as at June 30, 2006	240,070,000	-	-	434,486,555	674,556,555
Transfer to reserve for issue of bonus shares	-	-	120,035,000	(120,035,000)	-
Bonus shares issued - 50% during the period	120,035,000	-	(120,035,000)	-	-
Profit for the half year ended december 31, 2006	-	-	-	73,077,165	73,077,165
Balance as at December 31, 2006	360,105,000	-	-	387,528,720	747,633,720
Right shares issued - 50% at a premium of Rs. 5/- during the period	180,052,500	90,026,25	) -	-	270,078,750
Profit for the half year ended June 30, 2007	-	-	-	281,102,615	281,102,615
Balance as at June 30, 2007	540,157,500	90,026,250	-	668,631,335	1,298,815,085
Transfer to reserve for issue of bonus shares	-	-	324,094,500	(324,094,500)	-
Bonus shares issued - 60% during the period	324,094,500	) -	(324,094,500)	-	-
Profit for the half year ended December 31, 2007	-	-	-	254,049,108	254,049,108
Balance as at December 31, 2007	864,252,000	90,026,250	-	598,585,943	1,552,864,193

The annexed notes 1 to 18 form an integral part of this interim financial information.

Lahore

Chief Executive

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# FIRST CAPITAL EQUITIES LIMITED NOTES TO THE INTERIM FINANCIAL INFORMATION - (Un-audited) FOR THE HALF YEAR ENDED DECEMBER 31, 2007

### 1 THE COMPANY AND ITS OPERATIONS

First Capital Equities Limited, (the "Company") was incorporated on January 26, 1995 as private limited company, under the Companies Ordinance, 1984. The Company was converted into Public Limited Company on June 18, 1997 and is listed on Lahore Stock Exchange. The principal activities of the Company include share brokerage and conducting/publishing business research.

The registered office of the Company is located at 103 C-II, Gulberg III, Lahore.

### 2 BASIS OF PREPARATION

This interim financial information is unaudited and is being presented to the shareholders as required under section 245 of the Companies Ordinance, 1984 and has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 "Interim Financial Reporting".

### 3 ACCOUNTING POLICIES

The accounting policies adopted for the preparation of this interim financial information are consistent with those applied in the preparation the annual audited financial statements for the year ended June 30, 2007.

# 4 PROPERTY AND EQUIPMENT

-	Note	July 01, 2007 to December 31, 2007 Rupees	July 01, 2006 to June 30, 2007 Rupees
Written down value at the beginning of the period / year Add: Additions during the period / year Less: Disposals during the period / year	4.1	164,150,662 66,297,364 (317,000)	58,038,663 126,107,780 (1,754,615)
Less: Depreciation charged / adjusted during the period / year Written down value at the end of the period / year	ur =	(8,127,718) <b>222,003,308</b>	(18,241,166) <b>164,150,662</b>

# 4.1 Additions during the period / year

Land - Freehold	-	97,912,075
Land - Leasehold	36,087,800	-
Building on freehold land	-	2,540,000
Office Floor & Building	23,879,000	-
Leasehold improvement	-	363,522
Computers	1,200,993	5,758,618
Office equipment	1,467,195	2,430,661
Furniture & fixture	1,729,986	2,252,512
Motor vehicles	1,932,390	14,850,392
	66,297,364	126,107,780

December 31,	June 30,
2007	2007
Rupees	Rupees

#### 5 INVESTMENTS AVAILABLE FOR SALE

Equity securities - unquoted (at cost)

**121,767,150** 33,159,280

This represents 13,005,697 (June 30, 2007: 4,144,910) ordinary shares of Rs. 10/- each in Total Media Limited (TML), incorporated in Pakistan. As at balance sheet date the Company's interest in TML stands at 30.26% (June 30, 2007: 48.02%). However, the said percentage of share holding has not resulted in creation of a significant influence over the operations of the Total Media Limited (TML), as per criteria laid down in International Accounting Standard 28 "Investment in Associates", as the company does not have the power to participate in financial and operating policy decisions of TML. Accordingly this investment, calssified as "available for sale", is being accounted for at cost.

### **6 LONG TERM DEPOSITS AND ADVANCES**

It includes an amount of Rs. 57,005,000/- (June 30, 2007: Rs 38,190,000/-) paid as advance for leasehold properties and Rs. 84,815,428/- (June 30, 2007: Rs. 39,583,993/-) paid as advance for investment properties.

	December 31,	June 30,
Note	2007	2007
	Rupees	Rupees

#### 7 INVESTMENTS

Available for sale	7.1	-	6,644,000
At fair value through profit or loss	7.2	657,624,060	579,376,087
		657,624,060	586,020,087

7.1 The Company has disposed off its investment in Equity Partner Securities Limited (EPSL), a private limited company incorporated in Bangladesh, at a price of USD 110,000 during the period.

### 7.2 INVESTMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

	Note	December 31, 2007	June 30, 2007
		Rupees	Rupees
Carrying value / cost of investments Add: Unrealised gain on remeasurement	<b>7.2.1</b>	584,477,919	359,645,949
of investments		73,146,141	219,730,138
		657,624,060	579,376,087

**7.2.1** This includes 14,252,061 shares of WorldCall Telecom Limited for which the Company has entered into a share purchase agreement with Oman Telecommunication Company Limited (S.A.O.G.) at a price of Rs. 25 per share and accordingly valued its investment at this agreed price.

### 8 ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

This includes an amount of Rs. 206,956,147 (June 2007: Rs. 909,146,666) as exposure deposited with the Karachi Stock Exchange (Guarantee) Limited under the Exposure Rules and Rs. 28,701,533 (June 2007: Rs. 28,701,533) with Karachi Stock Exchange (Guarantee) Limited against disputed claim of Mr. Aslam Motiwala.

•	PLACEMENTS	December 31, 2007 Rupees	June 30, 2007 Rupees
	Secured - Considered good Securities purchased under the resale agreements of quoted shares - Parent Company	325,000,000	170,000,000
	Securities purchased under the resale agreements of quoted shares - Related Party	1,094,140,000	350,000,000
	Securities purchased under the resale agreements of quoted shares - Others	609,852,000 <b>2,028,992,000</b>	638,750,000 1,158,750,000

#### 10 AUTHORISED SHARE CAPITAL

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The authorised share capital of the Company has been increased to Rs. 900,000,000/divided into 90,000,000 ordinary shares of Rs. 10/- each from Rs. 650,000,000/- divided into 65,000,000 ordinary shares of Rs. 10/- each as approved by the shareholders in Annual General Meeting held on October 30, 2007.

### 11 ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL

December 31, 2007	June 30, 2007	_	December 31, 2007	June 30, 2007
Number	fshares		Rupees	Rupees
40,012,250	40,012,250	Shares issued against cash consideration Ordinary shares of Rs. 10/- each fully paid		400,122,500
46,412,950	14,003,500	Shares issued against consideration other than cash Issued bonus shares of Rs. 10/- each fully paid		140,035,000
86,425,200	54,015,750	- -	864,252,000	540,157,500

The shareholders in their meeting held on October 30, 2007 approved bonus share issue in the proportion of sixty (60) shares for every hundred (100) shares held i.e. 60 %, for the year ended June 30, 2007.

December 31,	June 30,
2007	2007
Rupees	Rupees

### 12 LIABILITIES AGAINST REPURCHASE AGREEMENT - SECURED

Payable to financial institution

**814,992,000** 92

923,750,000

This represents the amount payable to financial institution under the repurchase agreement against the securities given under the arrangement. The effective interest rate is 11.00% to 14.50% per annum (June 30, 2007: 12.75% to 15%) and is for a period of one to three months.

December 31,	June 30,
2007	2007
Rupees	Rupees

### 13 SHORT TERM BORROWING - SECURED

1,978,458,609

752,325,328

These facilities are obtained from various commercial banks under mark up arrangements amounting to Rs. 3,700 million (June 30, 2007 : Rs. 1,350 million). These facilities carry mark up at the rate ranging from 1 - 6 months KIBOR plus 1.8 % to 3 % (June 30, 2007: 2 % to 4.25 %) per annum with floor limits ranging from 11.8% to 13% per annum (June 30, 2007: 10 % to 13.5 %) payable quarterly and are secured against pledge of shares of listed companies.

### 14 CONTINGENCIES AND COMMITMENTS

There is no change in contingencies and commitments disclosed in the annual financial statements for the year ended June 30, 2007 except for the following commitments:

	December 31, 2007	June 30, 2007
	Rupees	Rupees
Leasehold properties	70,295,000	89,110,000
Investment properties	223,604,303	277,087,965
Forward purchase commitment - shares	1,352,729,575	-
Forward sale commitment - shares	1,891,681,425	-

# 15 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise parent company, related group companies, local associated undertakings, directors, key management personnel and their close family members. Transactions with related parties and associated undertakings other than remuneration and benefits to key management personnel under the terms of their employment are as follows:

Six Months Ended December 31, 2007					
Associated Company	Parent Company	Fellow Subsidiary	Key management personnel of the entity, its parents and their close family members	Related Party	
		Rupees			

Brokerage Income	-	297,223	-	838,506	16,182,504
Repurchase agreement					
arrangement fee	-	572,917	-	-	269,542
Placement entered	-	1,660,000,000	-	-	2,041,040,000
Income earned on placement	-	14,695,718	-	-	40,382,693
Interest on long term loan	815,200	-	-	-	-

Six Months Ended December 31, 2006					
Associated Company	Parent Company	Fellow Subsidiary	Key management personnel of the entity, its parents and their close family members		
		Rupees			

Brokerage Income	-	1,999,464	16,000	137,650	16,092,888
Repurchase agreement					
arrangement fee	-	564,584	-	-	375,000
Placement entered	-	1,455,000,000	-	-	1,290,000,000
Income earned on placement	-	13,216,573	-	-	29,910,646
Interest on long term loan	1,086,933	-	-	-	-

July 01, 2007 to	July 01, 2007 to
December 31,	December 31,
2007	2006
Rupees	Rupees
	(Restated)

# 16 EARNINGS PER SHARE - BASIC AND DILUTED

Profit after taxation attributable to ordinary share holders - Rupees	254,049,108	73,077,165
Weighted average number of ordinary shares - Number	86,425,200	75,344,913
Earnings per share - Basic Rupees per share	2.94	0.97

16.1 No figure for diluted earnings per share has been disclosed as the Company has not issued any instrument which would have an impact on earnings per share, when exercised.

16.2 Earnings per share of Rs 2.03 for period ended December 31, 2006 has been restated after taking into account the bonus element in the issue of 18,005,250 right shares at a rate of Rs 15/- per share and 32,409,450 bonus shares issued by the Company.

# 17 DATE OF AUTHORIZATION

This interim financial information was authorized for issue by the Board of Directors on February 27, 2008.

# 18 GENERAL

Figures have been rounded off to the nearest rupee.

Lahore Chief Executive Director