

FIRST CAPITAL EQUITIES LIMITED

QUARTERLY ACCOUNTS (UN-AUDITED)

SEPTEMBER 30, 2004

FIRST CAPITAL EQUITIES LIMITED

COMPANY INFORMATION

Board of Directors Mian Ehsan ul Haq

Chairman & Chief Executive Officer

Muhammad Faisal Potrick

Ali Nayyar Farooq Bin Habib Ahsan Zia Mazhar Abbas

Muhammad Zubair Khalid

Chief Financial Officer Mazhar Abbas

Audit Committee Ali Nayyar (Chairman)

Mian Ehsan ul Haq

Muhammad Zubair Khalid

Company Secretary Akbar Naqi

Auditors Ford Rhodes Sidat Hyder & Co.

Chartered Accountants

Legal Adviser Tasawur Ali Hashmi

Advocates, Karachi.

Registered Office 103-C/II, Gulberg-III

Lahore, Pakistan. Tel. # (042) 5757591 - 4 Fax. # (042) 5757590, 5877920

Corporate Office 4th Floor, Block B, C & D,

Lakson Square Building No. 1, Sarwar Shaheed Road, Karachi. Tel: (021) 111 226 226

Fax: (021) 5656710, 5656725

Registrar and Share Transfer Office Corplink (Pvt.) Limited

Wings Arcade, 1-K,

Commercial Model Town, Lahore.

Tel. # (042) 5839182

Bankers Askari Commercial Bank Limited

Bank Alfalah Limited Faysal Bank Limited KASB Bank Limited

Muslim Commercial Bank Limited PICIC Commercial Bank Limited Prime Commercial Bank Limited Standard Chartered Bank

Standard Chartered Bank Union Bank Limited

DIRECTORS'REVIEW

It is with great pleasure that we present before you the un-audited accounts of First Capital Equities Limited for the quarter ended September 30, 2004.

Operating Results

This quarter proved unhealthy for the stock market and the Karachi Stock Exchange remained volatile crossing the psychological barrier of 5400 on a few occasions either way. Overall, the index declined by 1.2 % from July 01,2004 to September 30,2004.

The market remained under pressure as the government imposed Capital Value Tax on stock market investors in the FY05 budget sparking fears that stock market investors would be included in the tax net. As a result, average volume at the stock market plummeted from 494 million shares to 218 million shares in the first quarter. Furthermore, the correction in the market was seen as a healthy development by market participants although the rally saw the index rise to 5486 and a low of 4890 points and 5218 points closing at the quarter end.

In spite of this volatiliting, your company earned an after-Tax Profit of Rs 1.47 million implying an EPS of Rs 0.06 in the period under review as compared to an after tax profit of Rs 9.30 million with an EPS of Rs 0.39 in the same period last year. The lower profit was due to loss on the down ward on remeasurment of investment held for trading. Your company continued to convert this skemed market behavioring into opportunities and was able to increase its brokerage income to Rs. 39.25 million as compared to Rs. 35.83 million, an increase of 9.54 %. This is success of our sales teams, which has not only maintained the brokerage income but has also successfully tapped new clients.

Your company's stock broking subsidiary in Bangladesh, Equity Partners Securities Limited (EPSL), has been capitalizing on the stock market boom in that country. Bangladesh stock index at an all time high with at 1513 points with increase in business volume. The EPSL subsidiary is well positioned to capitalize this Bull run.

Future Outlook

Your company is mindful of the technological progress taking place at the stock exchanges and had thus, wisely invested in an online trading system. The online trading system is expected to come online before the end of the current calendar year, which would not only increase the client network but also provide further revenue streams for your company.

The Government has also been active in its privatization endeavors with the IPO of KAPCO expected in November 2004 followed by the IPO of United Bank Limited. Strategic sale of NRL, KESC and PTCL is also on the cards soon. Coupled with the private sector IPOs, these stocks would further enhance market depth and capitalization, which would provide more opportunities to your company.

The stock market is expected to stabilize with an upward trend since the macroeconomic indicators depict stability while the State Bank of Pakistan is following a measured monetary tightening policy by raising interest rates slowly in response to rising inflation. SBP has recently restricted land speculation by not allowing financing of land holdings through banks, which would also divert funds into the stock market. In such a scenario, your company is expected to improve its revenues as well as profits in the next quarter and the full year.

The shareholders of the Company in the Annual General Meeting held on 30 October 2004 have approved long term investments in the share capital of WorldCALL Telecom Limited ("WTPL") and WorldCALL Telephony Limited ("WTPL") upto Rs. 120 million and Rs. 100 million respectively. The shareholders of the Company have also approved that, this investment of Rs. 100 million, shall be transferred to WTL subject to necessary regulatory and lenders/creditors approvals and consents. However, in case the required approvals and consents of the regulators, and or lenders/creditors are not available or cannot be obtained with in the time-frame as may be allowed by the strategic investors and major lenders, for any reason whatsoever, the above mentioned investments of upto Rs. 100 million shall be made in the share capital of WTPL and no transfer to WTL will be effected.

In addition to the above the shareholders have also approved long term investment of upto Rs. 10 million in the share capital of First Capital Investments Limited subject to necessary regulatory approval where required. Moreover, it has also been approved to place quarterly accounts of the Company on its website instead of circulating the same by post to the shareholders, subject to compliance of the Securities and Exchange Commission of Pakistan's circular no. 19 of 2004 dated 14 April 2004.

For and on behalf of the Board

Lahore Mian Ehsan ul Haq
October 30, 2004 Chairman & Chief Executive

FIRST CAPITAL EQUITIES LIMITED BALANCE SHEET (Un-audited) AS AT SEPTEMBER 30, 2004

	Note	September 30, 2004 (Rupees)	June 30, 2004 (Rupees)
NON-CURRENT ASSETS Tangible Fixed Assets			
At cost less accumulated depreciation		35,322,321	18,044,366
Cost of Cards and Rooms		56,507,500	56,507,500
Long Term Investments		7,421,671	7,098,169
Long Term Deposits		2,487,022	2,241,850
		101,738,514	83,891,885
CURRENT ASSETS		440.050.040	250 404 050
Accounts receivable		449,050,248	278,184,970
Investments held for trading Advances, deposits, prepayments and		195,436,109	238,877,712
other receivables		55,262,879	47,894,253
Cash and bank balances		148,494,991	111,622,525
Cush and bank balances		848,244,227	676,579,460
CURRENT LIABILITIES		010,211,227	070,575,100
Current maturity of liabilities against assets			lI
subject to finance lease		265,216	195,134
Accounts payable		302,031,528	307,343,350
Short term running finance		259,249,455	66,973,597
Creditors, accrued and other liabilities		10,741,457	10,936,969
Provision for taxation		7,658,899	7,658,899
		579,946,555	393,107,949
WORKING CAPITAL		268,297,672	283,471,512
CAPITAL EMPLOYED		370,036,186	367,363,397
LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE		1,163,487	574,324
DEFERRED LIABILITIES		5,760,802	5,145,690
NET CAPITAL EMPLOYED		363,111,897	361,643,383
REPRESENTED BY:			
SHARE CAPITAL & RESERVES			
Share capital		240,070,000	240,070,000
Unappropriated profit		123,041,897	121,573,383
	_	363,111,897	361,643,383
CONTINGENCIES AND COMMITMENTS	5	262 111 007	2(1 (42 202
		363,111,897	361,643,383

The annexed notes form an integral part of these accounts.

These financial statements were authorised for issue by the Board of Directors on October 30, 2004.

Lahore Chief Executive Director

06

05

FIRST CAPITAL EQUITIES LIMITED PROFIT AND LOSS ACCOUNT (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2004

	Jul - Sep 2004	Jul - Sep 2003
	(Rupees)	(Rupees)
OPERATING REVENUE		
Brokerage Income	39,249,488	35,830,584
Capital Gains	3,446,137	7,171,974
(Loss) / Gain on remeasurment of Investments		
held for trading as on 30 September	(12,938,593)	(2,593,558)
	29,757,032	40,409,000
OPERATING EXPENSES	24,645,861	29,477,092
OPERATING PROFIT	5,111,171	10,931,908
FINANCIAL EXPENSES	1,793,000	207,073
NET OPERATING PROFIT	3,318,171	10,724,835
OTHER INCOME	1,360,933	986,367
	4,679,104	11,711,202
SHARE IN PROFIT OF SUBSIDIARY COMPANY	323,502	-
PROFIT BEFORE TAXATION	5,002,606	11,711,202
TAXATION Current	2,504,903	2,479,150
Deferred	1,029,189	(66,415)
PROFIT AFTER TAXATION	1,468,514	9,298,467
ACCUMULATED PROFIT BROUGHT FORWARD	121,573,383	65,866,391
ACCUMULATED PROFIT CARRIED FORWARD	123,041,897	75,164,858
Earning per share - Basic	0.06	0.39
Earning per snare - Dasie	0.00	0.39

The annexed notes form an integral part of these accounts.

FIRST CAPITAL EQUITIES LIMITED CASH FLOW STATEMENT (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2004

	Jul - Sep 2004	Jul - Sep 2003
CASH FLOW FROM OPERATING ACTIVITIES	(Rupees)	(Rupees)
E		
Funds generated from operations Profit before taxation	5,002,606	11,711,202
	.,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Add: Items not involved in movement of funds Depreciation	986,537	818,399
Share in profit from subsidiary company	(323,502)	-
Loss on remeasurement of investments	12,938,593	2,593,558
Dividend Income Interest / Mark-up income	(1,025,228) (113,945)	(364,627)
Interest / Mark-up expense	1,673,584	(304,027)
(Gain) / Loss on sale of fixed assets	(122,715)	83,979
Provision for gratuity	382,768 14,396,092	362,269 3,493,578
	19,398,698	15,204,780
(Increase) / decrease in current assets		
Investments held for trading Accounts receivable	30,503,010 (170,865,278)	2,783,310
Advances, deposits, prepayments and other receivables	(8,131,262)	(94,998,051) (4,883,986)
	(148,493,530)	(97,098,727)
Increase / (decrease) in current liabilities	(5.211.022)	127 220 001
Accounts payable Creditors, accrued and other liabilities	(5,311,822) (195,512)	127,320,991 2,982,297
creditors, decreed and other manners	(5,507,334)	130,303,288
Cash Generated from Operations	(134,602,166)	48,409,341
Dividend received	1,025,228	_
Interest / Mark-up received	553,298	516,091
Interest / Mark-up paid	(1,307,117)	(150,000)
Gratuity Paid Taxes Paid	(796,845) (2,504,903)	(158,000)
Net Cash Flow from Operating Activities	(137,632,505)	48,767,432
CASH FLOW FROM INVESTING ACTIVITIES		
Acquisition of fixed assets	(18,326,776)	(1,125,386)
Proceeds from sale of fixed asset	185,000	33,500
Long term deposits	(245,172)	(425,010)
Net Cash Flow From Investing Activities	(18,386,948)	(1,516,896)
CASH FLOW FROM FINANCING ACTIVITIES		
Repayment against lease finance	(97,939)	(48,834)
Proceeds from finance lease Short term running finance	714,000 192,275,858	
Net Cash Flow From Financing Activities	192,891,919	(48,834)
NIET INCOEACE IN CACH AND CACH EQUIVATENDO	26 972 466	47 201 702
NET INCREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS - OPENING	36,872,466 111,622,525	47,201,702 27,732,581
CASH AND CASH EQUIVALENTS - CLOSING	148,494,991	74,934,283

The annexed notes form an integral part of these accounts.

Lahore Chief Executive Director Lahore Chief Executive Director

FIRST CAPITAL EQUITIES LIMITED STATEMENT OF CHANGES IN EQUITY (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2004

PARTICULARS	Share Capital	Unappropriated Profit	Total
	(Rupees)	(Rupees)	(Rupees)
Balance as at June 30, 2003	120,035,000	65,866,391	185,901,391
Profit for the period	-	9,298,467	9,298,467
Balance as at September 30, 2003	120,035,000	75,164,858	195,199,858
Issuance of Share Capital	120,035,000	-	120,035,000
Profit for the period	-	46,408,525	46,408,525
Balance as at June 30, 2004	240,070,000	121,573,383	361,643,383
Profit for the period	-	3,420,467	3,420,467
Balance as at September 30, 2004	240,070,000	124,993,850	365,063,850

09

The annexed notes form an integral part of these accounts.

FIRST CAPITAL EQUITIES LIMITED NOTES TO THE ACCOUNTS (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2004

- 1 First Capital Equities Limited, (the "Company") was incorporated on January 26, 1995 as private limited company, under the Companies Ordinance, 1984. The Company was converted into Public Limited Company on June 18, 1997 and is listed on Lahore Stock Exchange. The principal activities of the Company include share brokerage and conducting / publishing business research.
- 2 These accounts are un-audited and are being presented to shareholders under section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of International Accounting Standards (IAS) 34 'Interim Financial Reporting'.
- 3 The accounting policies adopted for the preparation of these accounts are consistent with those applied in preparing the annual audited accounts of the company for the year ended June 30, 2004.

4 TRANSACTIONS WITH ASSOCIATED COMPANIES

	Jul - Sep 2004 (Rupees)	Jul - Sep 2003 (Rupees)
Brokerage Income	186,400	325,833
Payment for / against current accounts	2,584,500	6,829,395
Group pool expenses paid	1,998,346	649,421

The company continuous to have a policy where by all transaction with related parties are entered into at arm's length determined in accordance with "Comparable Uncontrolled Price Method".

5 CONTINGENCIES AND COMMITMENTS

There was no change in contingencies and commitments disclosed in the annual accounts for the year ended June 30, 2004.

10

6 Figures have been rounded off to the nearest rupee.

Lahore	Chief Executive	Director	Lahore	Chief Executive	Director



FIRST CAPITAL EQUITIES LIMITED

CONSOLIDATED QUARTERLY ACCOUNTS (UN-AUDITED)

SEPTEMBER 30, 2004

FIRST CAPITAL EQUITIES LIMITED **CONSOLIDATED BALANCE SHEET (Un-audited)** AS AT SEPTEMBER 30, 2004

_	Note	September 30, 2004 (Rupees)	June 30, 2004 (Rupees)
NON-CURRENT ASSETS Tangible Fixed Assets			
At cost less accumulated depreciation Cost of Cards and Rooms Good Will		36,196,986 66,883,935 717,419	18,987,819 66,883,935 717,419
Long Term Deposits		$\frac{2,487,022}{106,285,362}$	2,241,850 88,831,023
CURRENT ASSETS Accounts receivable Investments held for trading Advances, deposits, prepayments and		451,042,495 195,436,109	280,619,421 238,877,712
other receivables Cash and bank balances		55,466,821 155,999,583 857,945,008	48,085,456 116,335,775 683,918,364
CURRENT LIABILITIES Current maturity of liabilities against assets subject to finance lease Accounts payable Short term running finance Creditors, accrued and other liabilities Provision for taxation		265,216 309,931,490 259,249,455 11,096,230 7,852,976 588,395,367	195,134 313,775,767 67,106,782 10,963,551 7,885,168 399,926,402
WORKING CAPITAL CAPITAL EMPLOYED		269,549,641 375,835,003	283,991,963
LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE		1,163,487	574,324
DEFERRED LIABILITIES		5,760,802	5,145,690
NET CAPITAL EMPLOYED		368,910,714	367,102,972
REPRESENTED BY:			
SHARE CAPITAL & RESERVES Share capital Unappropriated profit		240,070,000 122,679,713 362,749,713	240,070,000 121,231,205 361,301,205
MINORITY INTEREST		6,161,001	5,801,767
CONTINGENCIES AND COMMITMENTS	5	368,910,714	367,102,972

The annexed notes form an integral part of these accounts.

These financial statements were authorised for issue by the Board of Directors on October 30, 2004.

Chief Executive Lahore Director

12

FIRST CAPITAL EQUITIES LIMITED CONSOLIDATED PROFIT AND LOSS ACCOUNT (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2004

	Jul - Sep 2004	Jul - Sep 2003
_	(Rupees)	(Rupees)
OPERATING REVENUE		
Brokerage Income	40,554,092	35,830,584
Capital Gains	3,446,137	7,171,974
(Loss) / Gain on remeasurment of Investments		
held for trading as on 30 September	(12,938,593)	(2,593,558)
	31,061,636	40,409,000
OPERATING EXPENSES	25,316,148	29,477,092
OPERATING PROFIT	5,745,488	10,931,908
	, ,	, ,
FINANCIAL EXPENSES	1,793,000	207,073
NET OPERATING PROFIT	3,952,488	10,724,835
OTHER INCOME	1,360,933	986,367
PROFIT BEFORE TAXATION	5,313,421	11,711,202
TAXATION	-,,	, , ,
Current	2,504,903	2,479,150
Deferred	1,029,189	(66,415)
PROFIT AFTER TAXATION	1,779,329	9,298,467
MINORITY INTEREST	310,816	-
PROFIT ATTRIBUTABLE TO HOLDING COMPANY	1,468,513	9,298,467
Earning per share - Basic	0.06	0.39

FIRST CAPITAL EQUITIES LIMITED CONSOLIDATED CASH FLOW STATEMENT (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2004

· ·	,	
	Jul - Sep 2004	Jul - Sep 2003
	(Rupees)	(Rupees)
CASH FLOW FROM OPERATING ACTIVITIES		
Funds generated from operations		
Profit before taxation	5,313,421	11,711,202
Tront before taxation	5,515,421	11,711,202
Add: Items not involved in movement of funds		
Depreciation	1,027,294	818,399
Loss on remeasurement of investments	12,938,593	2,593,558
Dividend Income	(1,025,228)	
Interest / Mark-up income	(113,945)	(364,627)
Interest / Mark-up expense	1,673,584	- 02.070
(Gain) / Loss on sale of fixed assets	(122,715) 382,768	83,979
Provision for gratuity	14,760,351	362,269 3,493,578
	20,073,772	15,204,780
(Increase) / decrease in current assets	20,075,772	13,204,700
Investments held for trading	30,503,010	2,783,310
Accounts receivable	(170,423,074)	(94,998,051)
Advances, deposits, prepayments and other receivables	(7,822,200)	(4,883,986)
	(147,742,264)	(97,098,727)
Increase / (decrease) in current liabilities	(2.044.000)	125 220 001
Accounts payable	(3,844,277)	127,320,991
Creditors, accrued and other liabilities	(132,679)	2,982,297
Cash Generated from Operations	(131,645,448)	48,409,341
Cash Generated from Operations	(131,043,440)	40,402,341
Dividend received	1,025,228	-
Interest / Mark-up received	553,298	516,091
Interest / Mark-up paid	(1,307,117)	-
Gratuity Paid	(796,845)	(158,000)
Taxes Paid	(2,537,095)	- 10.767.122
Net Cash Flow from Operating Activities	(134,707,978)	48,767,432
CASH FLOW FROM INVESTING ACTIVITIES		
Acquisition of fixed assets	(18,326,776)	(1,125,386)
Proceeds from sale of fixed asset	185,000	33,500
Long term deposits	(245,172)	(425,010)
Net Cash Flow From Investing Activities	(18,386,948)	(1,516,896)
CASH FLOW FROM FINANCING ACTIVITIES	(0# 020)	(40.00.1)
Repayment against lease finance	(97,939)	(48,834)
Proceeds from finance lease Short term running finance	714,000 192,142,673	-
Net Cash Flow From Financing Activities	192,758,734	(48,834)
THE CASH FION FION FINANCING ACTIVITIES	172,130,134	(+0,034)
NET INCREASE IN CASH AND CASH EQUIVALENTS	39,663,808	47,201,702
CASH AND CASH EQUIVALENTS - OPENING	116,335,775	27,732,581
CASH AND CASH EQUIVALENTS - CLOSING	155,999,583	74,934,283

The annexed notes form an integral part of these accounts.

Lahore Chief Executive Director Lahore Chief Executive Director

FIRST CAPITAL EQUITIES LIMITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2004

PARTICULARS	Share Capital	Unappropriated Profit	Total
	(Rupees)	(Rupees)	(Rupees)
Balance as at June 30, 2003	120,035,000	65,866,391	185,901,391
Profit for the period	-	9,298,467	9,298,467
			-
Balance as at September 30, 2003	120,035,000	75,164,858	195,199,858
Issuance of Share Capital	120,035,000	-	120,035,000
Profit for the period	-	46,229,169	46,229,169
Adjustment for exchange difference	-	(162,822)	(162,822)
Balance as at June 30, 2004	240,070,000	121,231,205	361,301,205
Profit for the period	-	1,468,513	1,468,513
Adjustment for exchange difference	-	(20,005)	(20,005)
Balance as at September 30, 2004	240,070,000	122,679,713	362,749,713

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FIRST CAPITAL EQUITIES LIMITED CONSOLIDATED NOTES TO THE ACCOUNTS (Un-audited) FOR THE QUARTER ENDED SEPTEMBER 30, 2004

- 1 First Capital Equities Limited, (the "Company") was incorporated on January 26, 1995 as private limited company, under the Companies Ordinance, 1984. The Company was converted into Public Limited Company on June 18, 1997 and is listed on Lahore Stock Exchange. The principal activities of the Company include share brokerage and conducting/publishing business research.
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4 TRANSACTIONS WITH ASSOCIATED COMPANIES

	Jul - Sep 2004 (Rupees)	Jul-Sep 2003 (Rupees)
Brokerage Income	186,400	325,833
Payment for / against current accounts	2,584,500	6,829,395
Group pool expenses paid	1,998,346	649,421

The company continuous to have a policy where by all transaction with related parties are entered into at arm's length determined in accordance with "Comparable Uncontrolled Price Method".

5 CONTINGENCIES AND COMMITMENTS

There was no change in contingencies and commitments disclosed in the annual accounts for the year ended June 30, 2004.

- **6** Figures have been rounded off to the nearest rupee.
- 7 The Company has made investment in its subsidiary during the year therefore corresponding figure, of the holding copmpany have been taken.

Lahore	Chief Executive	Director	Lahore	Chief Executive	Director
	15			16	